SAFE HARBOUR STATEMENT

This announcement may contain forward-looking statements, including ‘forward-looking statements’ within the meaning of the United States Private Securities Litigation Reform Act of 1995. Words such as ‘will’, ‘aim’, ‘expects’, ‘anticipates’, ‘intends’, ‘looks’, ‘believes’, ‘vision’, or the negative of these terms and other similar expressions of future performance or results, and their negatives, are intended to identify such forward-looking statements. These forward-looking statements are based upon current expectations and assumptions regarding anticipated developments and other factors affecting the Unilever group (the “Group”). They are not historical facts, nor are they guarantees of future performance.

Because these forward-looking statements involve risks and uncertainties, there are important factors that could cause actual results to differ materially from those expressed or implied by these forward-looking statements. Among other risks and uncertainties, the material or principal factors which could cause actual results to differ materially are: Unilever’s global brands not meeting consumer preferences; increasing competitive pressures; Unilever’s investment choices in its portfolio management; inability to find sustainable solutions to support long-term growth; customer relationships; the recruitment and retention of talented employees; disruptions in our supply chain; the cost of raw materials and commodities; secure and reliable IT infrastructure; successful execution of acquisitions, divestitures and business transformation projects; economic and political risks and natural disasters; the debt crisis in Europe; financial risks; failure to meet high product safety and ethical standards; and managing regulatory, tax and legal matters. Further details of potential risks and uncertainties affecting the Group are described in the Group’s filings with the London Stock Exchange, NYSE Euronext in Amsterdam and the US Securities and Exchange Commission, including the Group’s Annual Report on Form 20-F for the year ended 31 December 2012 and Annual Report and Accounts 2012. These forward-looking statements speak only as of the date of this announcement. Except as required by any applicable law or regulation, the Group expressly disclaims any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements contained herein to reflect any change in the Group’s expectations with regard thereto or any change in events, conditions or circumstances on which any such statement is based.
Paul Polman – CEO

Introductory remarks
Jean-Marc Huët – CFO
Market environment remains challenging

Devaluing currencies

Weaker consumer demand

Developed markets flat to down

Source: Oxford Economics / Haver Analytics
On track despite tough market conditions

Slowdown in emerging markets

<table>
<thead>
<tr>
<th>Quarter</th>
<th>USG</th>
</tr>
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<tbody>
<tr>
<td>Q1</td>
<td>+10.4%</td>
</tr>
<tr>
<td>Q2</td>
<td>+10.3%</td>
</tr>
<tr>
<td>Q3</td>
<td>+5.9%</td>
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Sequential improvement in developed markets

<table>
<thead>
<tr>
<th>Quarter</th>
<th>USG</th>
</tr>
</thead>
<tbody>
<tr>
<td>Q1</td>
<td>-1.9%</td>
</tr>
<tr>
<td>Q2</td>
<td>-1.3%</td>
</tr>
<tr>
<td>Q3</td>
<td>-0.3%</td>
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</tbody>
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Subdued Q3 growth

<table>
<thead>
<tr>
<th>Quarter</th>
<th>2013 growth (%)</th>
</tr>
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<tbody>
<tr>
<td>Q1</td>
<td>+4.9%</td>
</tr>
<tr>
<td>Q2</td>
<td>+5.0%</td>
</tr>
<tr>
<td>Q3</td>
<td>+3.2%</td>
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Q3 2013 – Turnover impacted by currency and disposals

<table>
<thead>
<tr>
<th></th>
<th>Q3 '12</th>
<th>USG</th>
<th>Currency</th>
<th>Acq/Disp</th>
<th>Q3 '13</th>
</tr>
</thead>
<tbody>
<tr>
<td>Turnover</td>
<td>€13.4bn</td>
<td>+3.2%</td>
<td>-8.5%</td>
<td>-1.0%</td>
<td>€12.5bn</td>
</tr>
</tbody>
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Personal Care: Strong momentum continues

- Growth ahead of our markets
- Broad-based and volume driven
- Good balance of growth across portfolio
- Supported by margin accretive innovations
Personal Care innovations

- Dove Repair Expertise global rollout
- Toni & Guy in US
- Vaseline body lotion sprays in US & Europe
- Oral ‘Expert Protection’ range global rollout
Foods: Performance held back by spreads

- Gradual improvement in spreads but still down
  - ‘Goodness of sunflower’ campaigns in Q4
- Continued good growth of Knorr cooking products
- Steady growth in dressings
Foods innovations

Country Crock ‘Simply Delicious’ in US

Knorr baking bags in Latam

Hellmann’s 100 years in US
Home Care: Healthy growth driven by volume

<table>
<thead>
<tr>
<th>Q3 growth (%)</th>
<th>USG</th>
<th>Volume</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>6.0</td>
<td></td>
<td>5.5</td>
<td>0.5</td>
</tr>
</tbody>
</table>

- Strong momentum through market development
  - Innovative formats such as liquids
  - Increasing usage in fabric conditioners
  - Urbanisation driving household care
Home Care innovations

New Persil concentrated liquid detergent in Europe

Comfort Aromatherapy in South East Asia

Domestos and Cif pouches in emerging markets
Refreshment: Stable performance

- Ice Cream:
  - Strong Northern Europe – weather related
  - Weak Southern Europe – economy related
  - Shedding low margin business in US
- Continued growth in Tea
- AdeS soy drinks sales impacted by recall in Brazil
Refreshment innovations and M&A

- Lipton Green Tea in South Asia
- New Cornetto global rollout
- T2 acquisition in Australia
Doing the right things for the long term

Investing in growth opportunities

Simplification – Project Half

Accelerating cost reduction
We remain on track for our 2013 priorities

1. Volume growth ahead of our markets
2. Steady and sustainable improvement in core operating margin
3. Strong cash flow