

## Consolidated income statements – continuing and discontinued operations

(unaudited)

€ million	27 March 2004	26 June 2004	For the quarter ended		For the	For the
			25 September 2004	31 December 2004	year ended 31 December 2004	quarter ended 2 April 2005
<b>Continuing operations:</b>						
<b>Turnover</b>	8 950	10 077	9 784	9 755	38 566	9 145
<b>Operating profit/(loss)</b>	1 317	1 548	1 662	(288)	4 239	1 392
After charging:						
Impairment of <i>Slim-Fast</i>	–	–	–	(791)	(791)	–
Provision for Brazilian sales tax	–	–	–	(169)	(169)	–
Finance costs	(139)	(150)	(146)	(137)	(572)	(137)
Other finance income/(costs) – pensions and similar obligations	(19)	(22)	(17)	–	(58)	(16)
Share in net profit of joint ventures	9	9	13	8	39	10
Share in net profit of associates	1	1	–	–	2	–
Other income from non-current investments	13	19	3	19	54	9
<b>Profit/(loss) before taxation</b>	1 182	1 405	1 515	(398)	3 704	1 258
Taxation	(377)	(342)	(365)	274	(810)	(294)
<b>Net profit/(loss) from continuing operations</b>	805	1 063	1 150	(124)	2 894	964
Net profit/(loss) from discontinued operations	(3)	7	24	19	47	17
<b>Net profit/(loss) for the period</b>	802	1 070	1 174	(105)	2 941	981
<b>Attributable to:</b>						
Minority interests	49	53	45	39	186	47
Shareholders' equity	753	1 017	1 129	(144)	2 755	934
<b>Combined earnings per share</b>						
<u>From total operations</u>						
Per € 0.51 ordinary NV share (Euros)	0.77	1.05	1.17	(0.16)	2.83	0.96
Per 1.4p ordinary PLC share (Euro cents)	11.58	15.72	17.49	(2.33)	42.46	14.44
Per € 0.51 ordinary NV share – diluted (Euros)	0.74	1.01	1.12	(0.15)	2.72	0.93
Per 1.4p ordinary PLC share – diluted (Euro cents)	11.13	15.07	16.78	(2.20)	40.78	13.94
<u>From continuing operations</u>						
Per € 0.51 ordinary NV share (Euros)	0.77	1.05	1.14	(0.18)	2.78	0.94
Per 1.4p ordinary PLC share (Euro cents)	11.62	15.61	17.13	(2.64)	41.72	14.18
Per € 0.51 ordinary NV share – diluted (Euros)	0.74	1.00	1.10	(0.17)	2.67	0.91
Per 1.4p ordinary PLC share – diluted (Euro cents)	11.16	14.98	16.43	(2.49)	40.08	13.69

**Segmental analysis by geography – continuing operations**  
(unaudited)

€ million	27 March 2004	26 June 2004	For the quarter ended		For the	For the
			25 September 2004	31 December 2004	year ended 31 December 2004	quarter ended 2 April 2005
<b>Turnover</b>						
Europe	3 820	4 431	4 267	4 132	16 650	3 868
The Americas	2 881	3 164	3 091	3 160	12 296	2 948
Asia/Africa	2 249	2 482	2 426	2 463	9 620	2 329
Total	8 950	10 077	9 784	9 755	38 566	9 145
<b>Operating profit</b>						
Europe	600	684	830	189	2 303	641
The Americas	433	536	486	(559)	896	439
Asia/Africa	284	328	346	82	1 040	312
Total	1 317	1 548	1 662	(288)	4 239	1 392
<b>Operating margin</b>						
Europe	15.7%	15.4%	19.5%	4.6%	13.8%	16.6%
The Americas	15.0%	16.9%	15.7%	(17.7)%	7.3%	14.9%
Asia/Africa	12.6%	13.2%	14.3%	3.3%	10.8%	13.4%
Total	14.7%	15.4%	17.0%	(3.0)%	11.0%	15.2%

**Segmental analysis by operation – continuing operations**  
(unaudited)

€ million	27 March 2004	26 June 2004	For the quarter ended		For the	For the
			25 September 2004	31 December 2004	year ended 31 December 2004	quarter ended 2 April 2005
<b>Turnover</b>						
Foods	4 978	5 881	5 631	5 474	21 964	5 093
Savoury and dressings	1 889	2 065	1 965	2 253	8 172	1 965
Spreads and cooking products	1 040	1 104	1 110	1 240	4 494	1 057
Beverages	733	774	742	763	3 012	714
Ice cream and frozen foods	1 316	1 938	1 814	1 218	6 286	1 357
Home and personal care	3 972	4 196	4 153	4 281	16 602	4 052
Personal care	2 264	2 490	2 465	2 561	9 780	2 378
Home care and other	1 708	1 706	1 688	1 720	6 822	1 674
Total	8 950	10 077	9 784	9 755	38 566	9 145
<b>Operating profit</b>						
Foods	673	965	976	(506)	2 108	758
Savoury and dressings	313	369	320	224	1 226	366
Spreads and cooking products	170	179	195	137	681	212
Beverages	92	108	97	(805)	(508)	91
Ice cream and frozen foods	98	309	364	(62)	709	89
Home and personal care	644	583	686	218	2 131	634
Personal care	386	407	494	221	1 508	437
Home care and other	258	176	192	(3)	623	197
Total	1 317	1 548	1 662	(288)	4 239	1 392
<b>Operating margin</b>						
Foods	13.5%	16.4%	17.4%	(9.2)%	9.6%	14.9%
Savoury and dressings	16.5%	17.8%	16.3%	10.0%	15.0%	18.6%
Spreads and cooking products	16.3%	16.3%	17.6%	11.0%	15.2%	20.1%
Beverages	12.6%	13.9%	13.1%	(105.4)%	(16.9)%	12.7%
Ice cream and frozen foods	7.4%	15.9%	20.1%	(5.1)%	11.3%	6.6%
Home and personal care	16.2%	13.9%	16.5%	5.1%	12.8%	15.7%
Personal care	17.1%	16.4%	20.0%	8.6%	15.4%	18.4%
Home care and other	15.1%	10.3%	11.4%	(0.2)%	9.1%	11.8%
Total	14.7%	15.4%	17.0%	(3.0)%	11.0%	15.2%