

Consolidated income statements – continuing and discontinued operations
Restated for treatment of sale of Frozen Foods business as discontinued operations
(unaudited)

€ million	Q1 2005	Q2 2005	Q3 2005	Q4 2005	For the year ended 31 December 2005
Continuing operations:					
Turnover	8 783	9 926	9 935	9 757	38 401
Operating profit	1 320	1 191	1 551	1 012	5 074
After charging:					
Restructuring	(21)	(28)	(81)	(198)	(328)
Business disposals and impairments	71	(326)	10	(4)	(249)
Net finance costs	(151)	(152)	(158)	(152)	(613)
Finance income	97	4	21	7	129
Finance costs	(233)	(144)	(166)	(146)	(689)
Pensions and similar obligations	(15)	(12)	(13)	(13)	(53)
Share in net profit of joint ventures	10	9	13	15	47
Share in net profit/(loss) of associates	–	(8)	2	(19)	(25)
Other income from non-current investments	8	13	3	9	33
Profit before taxation	1 187	1 053	1 411	865	4 516
Taxation	(274)	(317)	(414)	(176)	(1 181)
Net profit from continuing operations	913	736	997	689	3 335
Net profit from discontinued operations	68	48	477	47	640
Net profit	981	784	1 474	736	3 975
Attributable to:					
Minority interests	47	53	57	52	209
Shareholders' equity	934	731	1 417	684	3 766
Combined earnings per share					
<u>From total operations</u>					
Per € 0.51 ordinary NV share (Euros)	0.96	0.75	1.46	0.71	3.88
Per 1.4p ordinary PLC share (Euro cents)	14.44	11.19	21.86	10.68	58.17
Per € 0.51 ordinary NV share – diluted (Euros)	0.93	0.73	1.41	0.69	3.76
Per 1.4p ordinary PLC share – diluted (Euro cents)	13.94	10.91	21.18	10.37	56.40
<u>From continuing operations</u>					
Per € 0.51 ordinary NV share (Euros)	0.89	0.70	0.97	0.66	3.22
Per 1.4p ordinary PLC share (Euro cents)	13.39	10.46	14.51	9.94	48.30
Per € 0.51 ordinary NV share – diluted (Euros)	0.86	0.68	0.94	0.64	3.12
Per 1.4p ordinary PLC share – diluted (Euro cents)	12.93	10.19	14.07	9.65	46.84

Notes

- The discontinued operations above include:
 - Unilever Cosmetics International (sold in July 2005) and reported as discontinued operations from the second quarter of 2005; and
 - Frozen Foods businesses in a number of countries in Europe whose planned sale was announced in February 2006. This includes profits on disposals of some small businesses, which were sold early in 2005.
- The Mora frozen snacks business (annual sales of around €100 million), is included in continuing operations, as required by IFRS 5. The planned sale of this business was announced in September 2005 and it was sold in March 2006.
- Frozen foods shares certain services and costs with other parts of Unilever. Those shared costs, which are not being transferred with the business and are not expected to be immediately sheddable have been retained within continuing operations.

Segmental analysis by geography – continuing operations
(unaudited)

€ million	Q1 2005	Q2 2005	Q3 2005	Q4 2005	For the year ended 31 December 2005
Turnover					
Europe	3 506	4 011	3 805	3 618	14 940
The Americas	2 948	3 301	3 409	3 521	13 179
Asia Africa	2 329	2 614	2 721	2 618	10 282
Total	8 783	9 926	9 935	9 757	38 401
Operating profit					
Europe	570	683	653	157	2 063
The Americas	439	167	526	587	1 719
Asia Africa	311	341	372	268	1 292
Total	1 320	1 191	1 551	1 012	5 074
Operating margin					
Europe	16.2%	17.0%	17.2%	4.4%	13.8%
The Americas	14.9%	5.1%	15.4%	16.7%	13.0%
Asia Africa	13.4%	13.0%	13.7%	10.2%	12.6%
Total	15.0%	12.0%	15.6%	10.4%	13.2%
Includes restructuring, business disposals and impairments					
Europe	0.8%	–	(0.9)%	(3.7)%	(0.9)%
The Americas	(0.1)%	(11.0)%	(0.6)%	(1.6)%	(3.4)%
Asia Africa	0.9%	0.2%	(0.7)%	(0.3)%	–
Total	0.5%	(3.6)%	(0.7)%	(2.0)%	(1.5)%

Segmental analysis by product area – continuing operations
(unaudited)

€ million	Q1 2005	Q2 2005	Q3 2005	Q4 2005	For the
					year ended 31 December 2005
Turnover					
Foods	4 731	5 561	5 404	5 193	20 889
Savoury, dressings and spreads	3 236	3 267	3 322	3 732	13 557
Ice cream and beverages	1 495	2 294	2 082	1 461	7 332
Home and personal care	4 052	4 365	4 531	4 564	17 512
Personal care	2 378	2 595	2 760	2 752	10 485
Home care and other	1 674	1 770	1 771	1 812	7 027
Total	8 783	9 926	9 935	9 757	38 401
Operating profit					
Foods	691	592	894	458	2 635
Savoury, dressings and spreads	568	519	501	438	2 026
Ice cream and beverages	123	73	393	20	609
Home and personal care	629	599	657	554	2 439
Personal care	435	418	493	447	1 793
Home care and other	194	181	164	107	646
Total	1 320	1 191	1 551	1 012	5 074
Operating margin					
Foods	14.6%	10.6%	16.6%	8.8%	12.6%
Savoury, dressings and spreads	17.6%	15.9%	15.1%	11.7%	14.9%
Ice cream and beverages	8.2%	3.2%	18.9%	1.4%	8.3%
Home and personal care	15.5%	13.7%	14.5%	12.2%	13.9%
Personal care	18.3%	16.1%	17.9%	16.2%	17.1%
Home care and other	11.6%	10.2%	9.2%	6.0%	9.2%
Total	15.0%	12.0%	15.6%	10.4%	13.2%

Notes

1. The frozen foods operations which are to be retained are included within savoury, dressings and spreads.
2. The frozen foods business planned to be sold and treated as discontinued operations, shares certain services and costs with other parts of Unilever. Those shared costs which are not being transferred with the business and are not expected to be immediately shed have been retained within continuing operations and reduce the remaining category segmental operating profits and margins accordingly.