# GlaxoSmithKline Bangladesh Limited

## UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 30 SEPTEMBER 2016

| Taka in 000s |            |   |                |             |                      |
|--------------|------------|---|----------------|-------------|----------------------|
|              | udited     |   | Unaudited      |             | Audited              |
| 3 months     | 3 months   |   |                | 9 months    | 12 months            |
| ended        | ended      |   | 9 months ended | ended       | ended                |
| 30.09.2016   | 30.09.2015 |   | 30.09.2016     | 30.09.2015  | 31.12.2015           |
|              |            |   |                |             |                      |
| 1,472,455    |            | Sales   | 4,681,269      | 4,963,873   | 6,698,828            |
| (896,400)    |            | Cost of Sales   | (2,818,574)    | (3,047,714) | (4,064,297)          |
| 576,055      |            | Gross Profit  | 1,862,695      | 1,916,159   | 2,634,531            |
| (398,776)    |            | Trading Expenses  | (1,287,635)    | (1,301,023) | (1,606,811)          |
| 177,279      | 126,811    | Trading Profit  | 575,060        | 615,137     | 1,027,720            |
| 19,562       | 4,295      |   | 20,678         | 4,476       | 12,892               |
| 196,841      | 131,105    | Profit from Operations  | 595,738        | 619,612     | 1,040,612            |
| 12,470       | 25,241     | Finance Income/(Expenses)   | 46,253         | 75,043      | 98,057               |
| 209,311      | 156,346    | Profit Before Taxation  | 641,991        | 694,655     | 1,138,669            |
| (71,370)     | (48,468)   | Income Tax Expenses   | (199,017)      | (215,343)   | (307,590)            |
| 137,941      | 107,878    | Net Profit  | 442,974        | 479,312     | 831,079              |
| 120,465      | 120,465    | Paid up Ordinary Share Capital (Face value per<br>share of Tk.10) | 120,465        | 120,465     | 120,465              |
| 120,405      | 120,400    | Reserves excluding Capital Reserve                                | 2,384,056      | 2,206,305   | 2,483,173            |
|              |            | 0   |                |             |                      |
| 12,046,449   | 12,046,449 | Shareholding:   | 12,046,449     | 12,046,449  | 12,046,449           |
|              |            | Setfirst Limited, UK  | 9,875,144      | 9,875,144   | 9,875,144            |
|              |            | ICB & ICB Unit and Mutual Funds<br>Other Local Shareholders       | 1,581,057      | 1,416,675   | 1,490,696<br>680,609 |
|              |            | Other Local Shareholders  | 590,248        | 754,630     | 000,009              |
| 11.45        | 8.96       | Earnings Per Share (EPS)<br>Basic and diluted                     | 36.77          | 39.79       | 68.99                |
|              |            | Net Asset Value (NAV) Per Share                                   | 197.92         | 183.16      | 216.16               |
|              |            | Net Operating Cash Flow Per Share (NOCFPS)                        | 34.25          | 54.34       | 84.42                |
|              |            |   |                |             |                      |

1. Figures for 2015 have been regrouped wherever necessary to facilitate comparison.

2. Actuarial adjustment of Pension Fund valuation has been reflected under Reserves

3. Financial Statements for the quarter are also available in our website: www.gsk.com.bd

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Erum Shakir Rahim Managing Director

Zinnia T. Huq Finance Director & Company Secretary

Dated, Dhaka 25 October 2016

# GlaxoSmithKline Bangladesh Limited Statement of Financial Position As at 30 September 2016

|   | Taka in '000    |                |  |  |
|---|-----------------|----------------|--|--|
| ASSETS  | At 30 September | At 31 December |  |  |
|   | 2016            | 2015           |  |  |
| Non-current Assets  |                 |                |  |  |
| Property, plant and equipment                                     | 722,948         | 600,794        |  |  |
| Intangible assets   | 2,616           | 3,437          |  |  |
| Other receivables   | 21,865          | 10,370         |  |  |
| Deferred tax asset  | 887             | 887            |  |  |
|   | 748,316         | 615,488        |  |  |
| Current assets  |                 |                |  |  |
| Inventories   | 894,097         | 852,278        |  |  |
| Trade and other receivables                                       | 1,005,740       | 1,224,342      |  |  |
| Cash and cash equivalents   | 2,420,996       | 2,871,198      |  |  |
|   | 4,320,833       | 4,947,818      |  |  |
| TOTAL ASSETS  | 5,069,149       | 5,563,306      |  |  |
| EQUITY  |                 |                |  |  |
| Capital and reserves attributable to the Company's equity holders |                 |                |  |  |
| Share capital   | 120,465         | 120,465        |  |  |
| Revaluation reserves  | 59,479          | 59,479         |  |  |
| Capital reserves  | 166             | 166            |  |  |
| General reserves  | 5,000           | 5,000          |  |  |
| Retained earnings   | 2,199,112       | 2,418,694      |  |  |
| TOTAL EQUITY  | 2,384,222       | 2,603,804      |  |  |
| LIABILITIES   |                 |                |  |  |
| Non-current liabilities   |                 |                |  |  |
| Retirement benefit obligations                                    | 28,390          | 40,822         |  |  |
| Obligation under finance lease                                    | 7,490           | 8,813          |  |  |
| Deferred tax liability  | -               | -              |  |  |
|   | 35,880          | 49,635         |  |  |
| Current liabilities   |                 |                |  |  |
| Trade and other payables  | 2,567,363       | 2,710,272      |  |  |
| Current tax liabilities   | 78,261          | 193,543        |  |  |
| Obligation under finance lease                                    | 3,423           | 6,052          |  |  |
|   | 2,649,047       | 2,909,867      |  |  |
| Total Liabilities   | 2,684,927       | 2,959,502      |  |  |
| TOTAL EQUITY AND LIABILITIES                                      | 5,069,149       | 5,563,306      |  |  |
|   |                 |                |  |  |

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Erum Shakir Rahim Managing Director

Zinnia<sup>T</sup>. Huq **Finance** Director

## GlaxoSmithKline Bangladesh Limited Statement of Comprehensive Income For the quarter and nine months ended 30 September 2016

| '000              |   | Taka in '000  |   |  |
|-------------------|---|---|---|--|
| 30 September      |   | Nine months to 30 September   |   |  |
| 2015              |   | 2016  | 2015  |  |
| 1,445,545         | Sales   | 4,681,269   | 4,963,873   |  |
| (885,850)         | Cost of sales   | (2,818,574)   | (3,047,714)   |  |
| 559,695           | Gross profit  | 1,862,695   | 1,916,159   |  |
| (432,885)         | Operating expenses  | (1,287,635)   | (1,301,023)   |  |
| 126,811           | Trading profit  | 575,060   | 615,137   |  |
| 4,295             | Other Income/(Expenses)   | 20,678  | 4,476   |  |
| 131,105           | Profit from operations  | 595,738   | 619,612   |  |
| 25,241            | Finance Income/(Expense)  | 46,253  | 75,043  |  |
| 156,346           | Profit before taxation  | 641,991   | 694,655   |  |
| (48,468)          | Income tax expense  | (199,017)   | (215,343)   |  |
| 107,878           | Profit for the year   | 442,974   | 479,312   |  |
| <u>8.96</u>       | Earnings per share (EPS) (Taka)   | <u>36.77</u>  | <u>39.79</u>  |  |
| <u>12,046,449</u> | Shares used to compute EPS (Number)   | <u>12,046,449</u>   | <u>12,046,449</u>   |  |
|                   | 1,445,545<br>(885,850)<br><b>559,695</b><br>(432,885)<br><b>126,811</b><br>4,295<br><b>131,105</b><br>25,241<br><b>156,346</b><br>(48,468)<br><b>107,878</b><br><u>8.96</u> | 30 September20151,445,545(885,850)Cost of sales559,695(432,885)Operating expenses126,811Trading profit4,295Other Income/(Expenses)131,105Profit from operations | 30 September Nine months to   2015 2016   1,445,545 Sales 4,681,269   (885,850) Cost of sales (2,818,574)   559,695 Gross profit 1,862,695   (432,885) Operating expenses (1,287,635)   126,811 Trading profit 575,060   4,295 Other Income/(Expenses) 20,678   131,105 Profit from operations 595,738   25,241 Finance Income/(Expense) 46,253   156,346 Profit before taxation 641,991   (48,468) Income tax expense (199,017)   107,878 Profit for the year 442,974   8.96 Earnings per share (EPS) (Taka) 36.77 |  |

| Taka in '000                |         |  | Taka in '000     |             |  |  |
|-----------------------------|---------|--|------------------|-------------|--|--|
| Nine months to 30 September |         |  | Nine months to 3 | 0 September |  |  |
| 2016                        | 2015    |  | 2016             | 2015        |  |  |
| 137,941                     | 107,878 | Profit for the period                    | 442,974          | 479,312     |  |  |
| -                           |         | Other comprehensive income*              | -                | (83,387)    |  |  |
| 137,941                     | 107,878 | Total comprehensive Income for the Perio | 442,974          | 395,925     |  |  |
|                             |         | *actuarial adjustment of Pension Fund    |                  |             |  |  |

Zinnia T. Huq Finance Director

Emlau' 1 Erum Shakir Rahim

Managing Director

## GlaxoSmithKline Bangladesh Limited Statement of Cash Flows For the quarter and nine months ended 30 September 2016

|  | Taka in '000                |             |  |
|--|-----------------------------|-------------|--|
|  | Nine months to 30 September |             |  |
|  | 2016                        | 2015        |  |
| Cash Flows From Operating Activities                 |                             |             |  |
| Collection from sales                                | 4,899,871                   | 4,826,636   |  |
| Payment for cost and expenses                        | (4,223,455)                 | (4,067,459) |  |
| Other income/(expense)                               | 4,238                       | 2,877       |  |
| Interest received                                    | 47,710                      | 77,625      |  |
| Interest paid  | (1,457)                     | (2,582)     |  |
| Income tax paid                                      | (314,299)                   | (182,499)   |  |
| Net cash from operating activities                   | 412,608                     | 654,598     |  |
| Cash Flows From Investing Activities                 |                             |             |  |
| Acquisition of property, plant and equipment         | (212,742)                   | (135,376)   |  |
| Sales proceeds of property, plant and equipment      | 16,440                      | 2,750       |  |
| Net cash used in investing activities                | (196,302)                   | (132,625)   |  |
| Cash Flows From Financing Activities                 |                             |             |  |
| Dividend paid  | (662,556)                   | (505,951)   |  |
| Payment of finance lease liabilities                 | (3,952)                     | (6,084)     |  |
| Net cash used in financing activities                | (666,508)                   | (512,035)   |  |
|  |                             |             |  |
| Net Increase/(Decrease) in Cash and cash equivalents | (450,202)                   | 9,938       |  |
| Cash and cash equivalents at beginning of the Period | 2,871,198                   | 2,537,032   |  |
| Cash and cash equivalents at end of the Period       | 2,420,996                   | 2,546,970   |  |
|  |                             |             |  |

Zinnia T. Huq Finance Director

Erum Shakir Rahim

Managing Director

## **GlaxoSmithKline Bangladesh Limited** Statement of Changes in Shareholders' Equity For the quarter and nine months ended 30 September 2016

Taka in '000'

|  | Nine months to 30 September |             |          |          |           |           |
|--|-----------------------------|-------------|----------|----------|-----------|-----------|
|  |                             |             |          |          |           |           |
|  | Share                       | Revaluation | Capital  | General  | Retained  | Total     |
|  | Capital                     | Reserves    | Reserves | Reserves | Earnings  | Equity    |
| Balance at 1 January 2015                                | 120,465                     | 59,479      | 166      | 5,000    | 2,131,387 | 2,316,497 |
| Net Profit (after tax) transferred from Income Statement | -                           |             | -        | -        | 479,312   | 479,312   |
| Other comprehensive income                               | -                           |             | -        | -        | (83,387)  | (83,387)  |
| Final dividend   |                             |             |          |          | (505,951) | (505,951) |
|  |                             |             |          |          |           |           |
| Balance at 30 September 2015                             | 120,465                     | 59,479      | 166      | 5,000    | 2,021,361 | 2,206,471 |
| Balance at 1 January 2016                                | 120,465                     | 59,479      | 166      | 5,000    | 2,418,694 | 2,603,804 |
| Net Profit (after tax) transferred from Income Statement | -                           |             | -        | -        | 442,974   | 442,974   |
| Other comprehensive income                               |                             |             |          |          | -         | -         |
| Final dividend   | -                           |             | -        | -        | (662,556) | (662,556) |
| Balance at 30 September 2016                             | 120,465                     | 59,479      | 166      | 5,000    | 2,199,112 | 2,384,222 |

#### Notes:

#### Basis of accounting:

These financial statements have been prepared on a going concern basis in compliance with Bangladesh Financial Reporting Standards(BFRS).

### Earning per share:

Basic earning per share has been calculated taking a capital base of 12,046,449 ordinary shares of Tk 10 each as issued up to 30 September 2016. No diluted earnings per share is required to be calculated as there was no scope for dilution during the period under review.

### Comparatives:

Comparative information has been provided in accordance with BAS 34 - Interim Financial Reporting.

Comparative Statement of Comprehensive Income, Statement of Cash Flows and Statement of Changes in Equity are those of period ended 30 September 2015, while Statement of Financial Position is that of 31 December 2015.

Previous year's figures have been re-arranged to conform to this year's presentation, wherever considered necessary.

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Erum Shakir Rahim Managing Director

Zinnia T. Huq Finance Director