#### GlaxoSmithKline Bangladesh Limited

### UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND THREE MONTHS ENDED 31 MARCH 2017

Taka in '000

Unau	ıdited		Unau	dited	Audited
				0	
3 months ended	2		2	3 months	40
31.03.2017	31.03.2016		3 months ended	ended	12 months ended
31.03.2017	31.03.2016		31.03.2017	31.03.2016	31.12.2016
1,752,288	1,685,071	Sales	1,752,288	1,685,071	6,284,015
(1,062,282)	9 (2)	Cost of Sales	(1,062,282)	(950,799)	(3,834,031)
690,006	,	Gross Profit	690,006	734,272	2,449,984
(453,028)		Trading Expenses	(453,028)	(406,470)	(1,683,406)
236,978		Trading Profit	236,978	327,802	766,578
1,346		Other Income/(Expenses)	1,346	2,614	20,231
238,324		Profit from Operations	238,324	330,416	786,809
17,639		Finance Income/(Expenses)	17,639	19,672	58,751
255,963		Profit Before Taxation	255,963	350,088	845,559
(79,348)		Income Tax Expenses	(79,348)	(102,429)	(201,005)
176,615		Net Profit	176,615	247,659	644,554
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		Paid up Ordinary Share Capital (Face value per			
120,465	120,465	share of Tk.10)	120,465	120,465	120,465
		,			200-00-00-00-00-00-00-00-00-00-00-00-00-
		Reserves excluding Capital Reserve	2,641,787	2,730,832	2,465,181
				2 2	
12,046,449	12,046,449	Shareholding:	12,046,449	12,046,449	12,046,449
		Setfirst Limited, UK	9,875,144	9,875,144	9,875,144
		ICB & ICB Unit and Mutual Funds	1,394,483	1,493,160	1,592,762
		Other Local Shareholders	776,822	678,145	578,543
		Earnings Per Share (EPS)			
14.66	20.56	Basic and diluted	14.66	20.56	53.51
222 21					27725
229.31	236.71	Net Asset Value (NAV) Per Share	229.31	236.71	214.66
10.54	(2.44)	Not Operation Cook Flow Day Chara (NOCEDO)	10.54	(0.44)	74.07
12.54	(3.41)	Net Operating Cash Flow Per Share (NOCFPS)	12.54	(3.41)	71.87
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- 1. Figures for 2016 have been regrouped wherever necessary to facilitate comparison.
- 2. Actuarial adjustment of Pension Fund valuation has been reflected under Reserves
- 3. Financial Statements for the quarter are also available in our website: www.gsk.com.bd

Dated, Dhaka 20 April 2017

2017 Chairman

**Managing Director** 

Director

Finance Director & Company

Secretary

# GlaxoSmithKline Bangladesh Limited Condensed Statement of Financial Position-Unaudited As at 31 March 2017

Taka in '000

ASSETS	At 31 March	At 31 December
A55E15	2017	2016
Non-current Assets		
Property, plant and equipment	712,382	701,867
Intangible assets	29,338	23,911
Other receivables	6,230	5,150
Deferred tax asset	6,235	6,235
Retirement benefit assets	15,668	13,518
	769,853	750,681
Current assets		
Inventories	927,698	785,826
Trade and other receivables	1,164,616	961,801
Cash and cash equivalents	2,946,115	2,844,505
	5,038,429	4,592,132
TOTAL ASSETS	5,808,282	5,342,813
EQUITY		
Capital and reserves attributable to the Company's equity holders		
Share capital	120,465	120,465
Capital reserves	166	166
General reserves	5,000	5,000
Revaluation reserves	59,479	59,479
Retained earnings	2,577,308	2,400,693
TOTAL EQUITY	2,762,418	2,585,803
LIABILITIES		
Non-current liabilities		
Obligation under finance lease	5,956	6,315
Total non-current liabilities	5,956	6,315
Current liabilities		
Trade and other payables	2,944,820	2,688,505
Current tax liabilities	91,948	58,905
Obligation under finance lease	3,140	3,285
Total Current liabilities	3,039,908	2,750,695
Total Liabilities	3,045,864	2,757,010
TOTAL EQUITY AND LIABILITIES	5,808,282	5,342,813

Chairman

Managing Director

Director

Finance Director & Company Secretary

## GlaxoSmithKline Bangladesh Limited Condensed Statement of Comprehensive Income-Unaudited

For the quarter and three months ended 31 March 2017

Taka in '000					
Three months to 31 March					
2017	2016				
1,752,288	1,685,071				
(1,062,282)	(950,799)				
690,006	734,272				
(453,028)	(406,470)				
236,978	327,802				
1,346	2,614				
238,324	330,416				
17,639	19,672				
255,963	350,088				
(79,348)	(102,429)				
176,615	247,659				
14.66	20.56				
12,046,449	_12,046,449				

Sales
Cost of sales
Gross profit
Operating expenses
Trading profit
Other Income/(Expenses)
Profit from operations
Finance Income/(Expense)
Profit before taxation
Income tax expense
Profit for the period
Earnings per share (EPS) (Taka)
Shares used to compute EPS (Number)

Taka in '000				
Three months to 31 March				
2017	2016			
1,752,288	1,685,071			
(1,062,282)	(950,799)			
690,006	734,272			
(453,028)	(406,470)			
236,978	327,802			
1,346	2,614			
238,324	330,416			
17,639	19,672			
255,963	350,088			
(79,348)	(102,429)			
176,615	247,659			
<u>14.66</u>	20.56			
12,046,449	12,046,449			

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Three months to 31 March				
2017	2016			
176,615	247,659			
~				
176,615	140,055			

Profit for the period Other Comprehensive Income\* Total comprehensive Income for the Period

Taka	in '000
Three month	s to 31 March
2017	2016
176,615	247,659
₩	·
176,615	247,659

Chairman

**Managing Director** 

Director

Finance Director & Company Secretary

#### GlaxoSmithKline Bangladesh Limited Condensed Statement of Cash Flows-Unaudited For the quarter and three months ended 31 March 2017

Taka in '000
Three months to 31 March

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	2017	2016
Cash flows from operating activities		
Collection from customers	1,533,122	1,722,197
Payment for cost and expenses	(1,350,584)	(1,674,879)
Other income/(expense)	1,346	2,614
Interest received	13,808	20,253
Interest paid	(337)	(581)
Income tax paid	(46,305)	(110,605)
Net cash from operating activities	151,050	(41,001)
Cash flows from investing activities		
Acquisition of property, plant and equipment and intangible assets	(47,643)	(28,468)
Sales proceeds of property, plant and equipment  Net cash used in investing activities	(47,643)	(28,468)
Cash flows from financing activities		
Dividend paid	(1,292)	(51)
Payment of finance lease liabilities	(504)	(1,510)
Net cash used in financing activities	(1,796)	(1,561)
Net Increase/(Decrease) in Cash and cash equivalents	101,611	(71,030)
Cash and cash equivalents at beginning of the period	2,844,505	2,871,198
Cash and cash equivalents at end of the period	2,946,115	2,800,168

Chairman

Managing Director

Director

Finance Director & Company Secretary

### GlaxoSmithKline Bangladesh Limited Condensed Statement of Changes in Shareholders' Equity-Unaudited For the quarter and three months ended 31 March 2017

#### Taka in '000' Three months to 31 March

	Share	Capital	Revaluation	General	Retained	Total
	Capital	Reserves	Reserves	Reserves	Earnings	Equity
Balance at 1 January 2016	120,465	166	59,479	5,000	2,418,694	2,603,804
Net Profit (after tax) transferred from Income Statement	-				247,659	247,659
Other comprehensive income						
Final dividend	-	-			-	-
Balance at 31 March 2016	120,465	166	59,479	5,000	2,666,353	2,851,463
Estation at a final on 2010	120,400	100	00,410	0,000	2,000,000	2,001,400
Balance at 1 January 2017	120,465	166	59,479	5,000	2,400,693	2,585,803
Net Profit (after tax) transferred from Income Statement		*			176,615	176,615
Other comprehensive income					-	-
Final dividend	-	-		•	-	-
Balance at 31 March 2017	120,465	166	59,479	5,000	2,577,308	2,762,418

#### Notes:

Basis of accounting:

These financial statements have been prepared on a going concern basis in compliance with Bangladesh Accounting Standards (BAS).

Earning per share:

Basic earning per share has been calculated taking a capital base of 12,046,449 ordinary shares of Tk 10 each as issued up to 31 March 2017. No diluted earnings per share is required to be calculated as there was no scope for dilution during the period under region.

#### Comparatives:

Comparative information has been provided in accordance with BAS 34 - Interim Financial Reporting.

Comparative Statement of Comprehensive Income, Statement of Cash Flows and Statement of Changes in Shareholders' Equity are those period ended 31 March 2016, while Statement of Financial Position is that of 31 December 2016.

Previous year's figures have been re-arranged to conform to this year's presentation, wherever considered necessary.

Chairman

Managing Director

Director

Finance Director & Company Secretary