

Disclaimer

This material is provided for information purposes only and is not, in particular, intended to confer any legal rights on you. This does not constitute an invitation to invest in Unilever shares. Any decisions you make in reliance on this information are solely your responsibility.

The information is given as of the dates specified, is not updated and any forward-looking statements are made subject to the reservations specified on page 1.

Meeting everyday needs of people everywhere

Unilever Charts 2002



The following pages give figures for the years 1992-2002, expressed in graphical form. Figures supporting the charts are given in euros, sterling and US dollars.

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 Capital ratios and net operating assets
 Personnel numbers and staff costs
 Distribution of shares and market capitalisation

Share information

NV – Euros
 NV – US dollars
 PLC – Pounds sterling

02 Notes

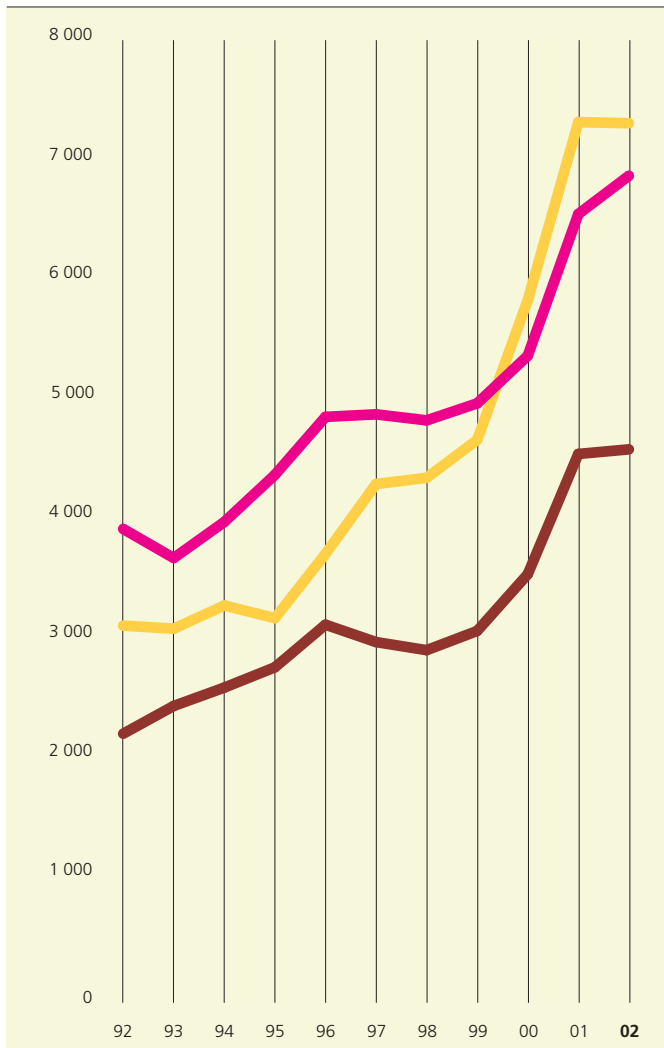
- 03** Graphs and tables are based on average current exchange rates applicable in each year. Balance sheet information is translated at closing rates for the relevant year. For years prior to 1997 information is stated on a Group basis where applicable.
- 06** This means excluding our share of the turnover and operating profit of joint ventures, which are included in the figures for the years from 1997 to 2002 inclusive.
- 07**
- 08**
- 09**
- 10** From 1 January 2000, Unilever adopted the euro as its principal reporting currency. The sterling information for 2000 to 2002 and the US dollar information for all years is given solely for the convenience of readers and does not form part of the full audited accounts of the Unilever Group. The euro values for earlier years have been derived by converting values previously reported in guilders using the official conversation rate of €1.00 = Fl. 2.20371.
- 11**
- 12**
- 13**
- 14**
- 15** In certain cases this has resulted in a restatement of numbers previously shown in sterling or derived from sterling accounts.

The accounts of the Unilever Group are prepared in accordance with accounting principles generally accepted in the Netherlands and the United Kingdom, which differ in some respects from those generally accepted in the United States.

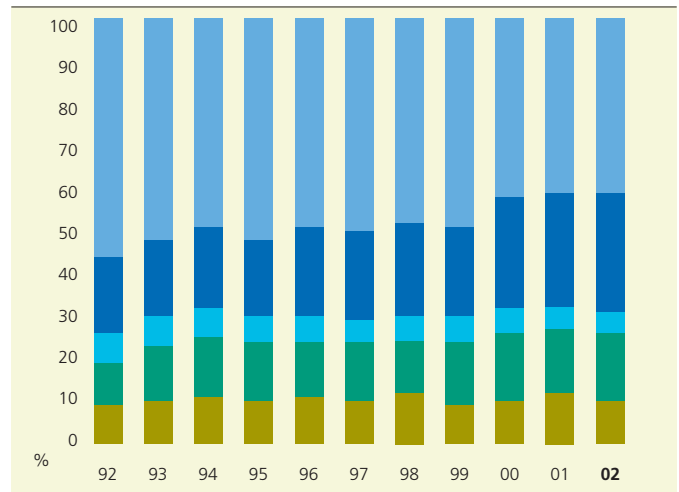
Cautionary statement

This report contains forward-looking statements (within the meaning of the U.S. Private Securities Litigation Reform Act 1995) based on our best current information and what we believe to be reasonable assumptions about anticipated developments. Words such as 'expects', 'anticipates', 'intends' and other similar expressions are intended to identify such forward looking-statements. Because of the risks and uncertainties that always exist in any operating environment or business we cannot give any assurance that the expectations reflected in these statements will prove correct. Actual results and developments may differ materially depending upon, among other factors, currency values, competitive pricing, consumption levels, costs, environmental risks, physical risks, risks related to the integration of acquisitions, legislative, fiscal and regulatory developments and political and social conditions in the economies and environments where Unilever operates. You are cautioned not to place undue reliance on these forward-looking statements.

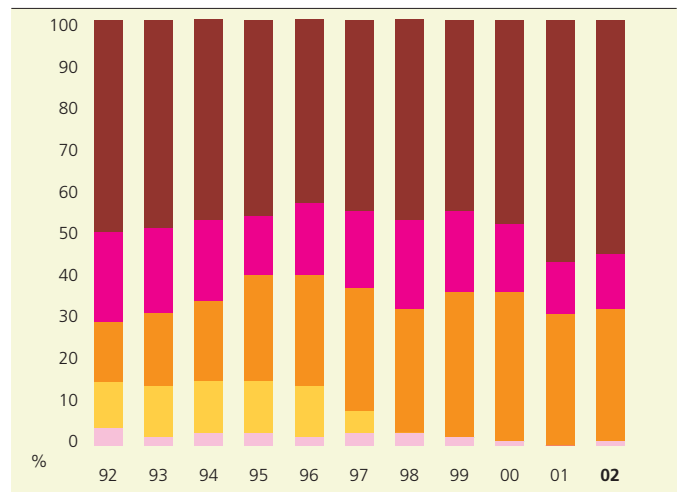
Operating profit (BEIA*) million



by geographical area as % of operating profit (BEIA*)



by product area as % of operating profit (BEIA*)



	92	93	94	95	96	97	98	99	00	01	02
Operating profit (BEIA*)											
€ million	3 099	3 074	3 266	3 161	3 693	4 272	4 323	4 637	5 794	7 269	7 260
US \$ million	3 900	3 659	3 958	4 348	4 828	4 849	4 799	4 940	5 334	6 508	6 825
£ million	2 204	2 434	2 586	2 754	3 107	2 963	2 896	3 055	3 525	4 521	4 559
by geographical area as % of operating profit (BEIA*)											
Europe	56	52	49	52	49	50	48	49	42	41	41
North America	18	18	19	18	21	21	22	21	26	27	28
Africa, Middle East and Turkey	7	7	7	6	6	5	6	6	6	5	5
Asia and Pacific	10	13	14	14	13	14	12	15	16	15	16
Latin America	9	10	11	10	11	10	12	9	10	12	10
Total	100	100	100	100	100	100	100	100	100	100	100
by product area as % of operating profit (BEIA*)											
Foods	50	49	47	46	43	45	47	45	48	57	55
Home care and professional cleaning	21	20	19	14	17	18	21	19	16	12	13
Personal care	14	17	19	25	26	29	29	34	35	31	31
Speciality chemicals	11	12	12	12	12	5	-	-	-	-	-
Other operations	4	2	3	3	2	3	3	2	1	0	1
Total	100	100	100	100	100	100	100	100	100	100	100

Operating profit figures above are shown before exceptional items and amortisation.

Exceptional items in each year were:

€ million	(106)	(620)	(79)	(265)	(281)	(817)	125	(269)	(2 113)	(588)	(874)
US \$ million	(133)	(737)	(95)	(365)	(368)	(925)	139	(287)	(1 945)	(526)	(821)
£ million	(75)	(490)	(62)	(231)	(237)	(565)	84	(177)	(1 286)	(366)	(548)

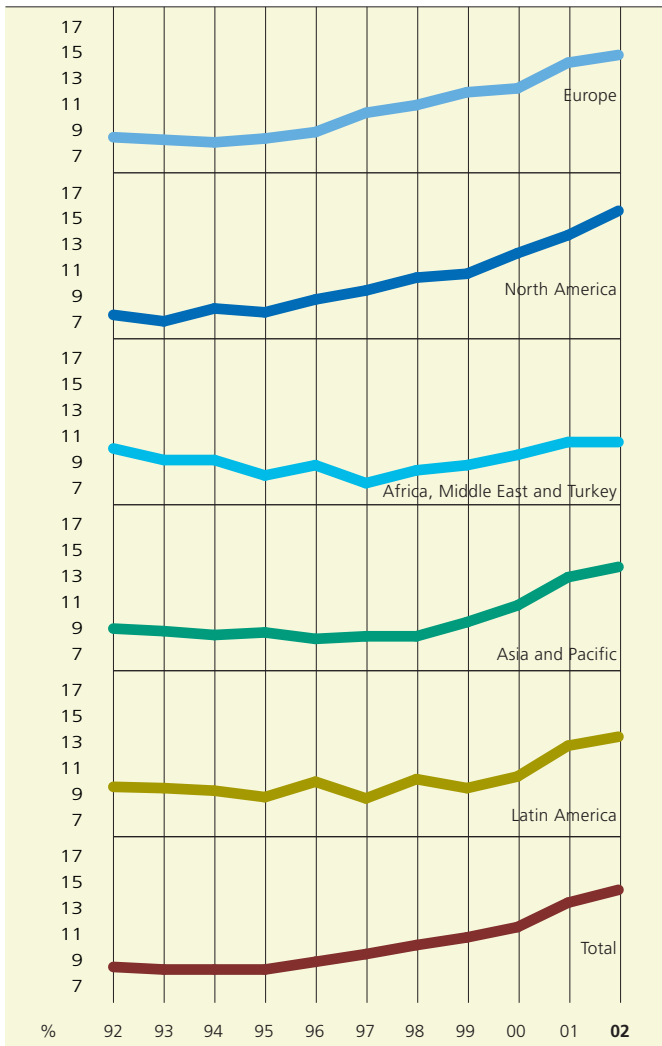
Amortisation of goodwill and intangibles from 1998 onwards were:

million							(8)	(23)	(443)	(1 423)	(1261)
US \$ million							(10)	(24)	(408)	(1 275)	(1186)
£ million							(6)	(15)	(269)	(885)	(792)

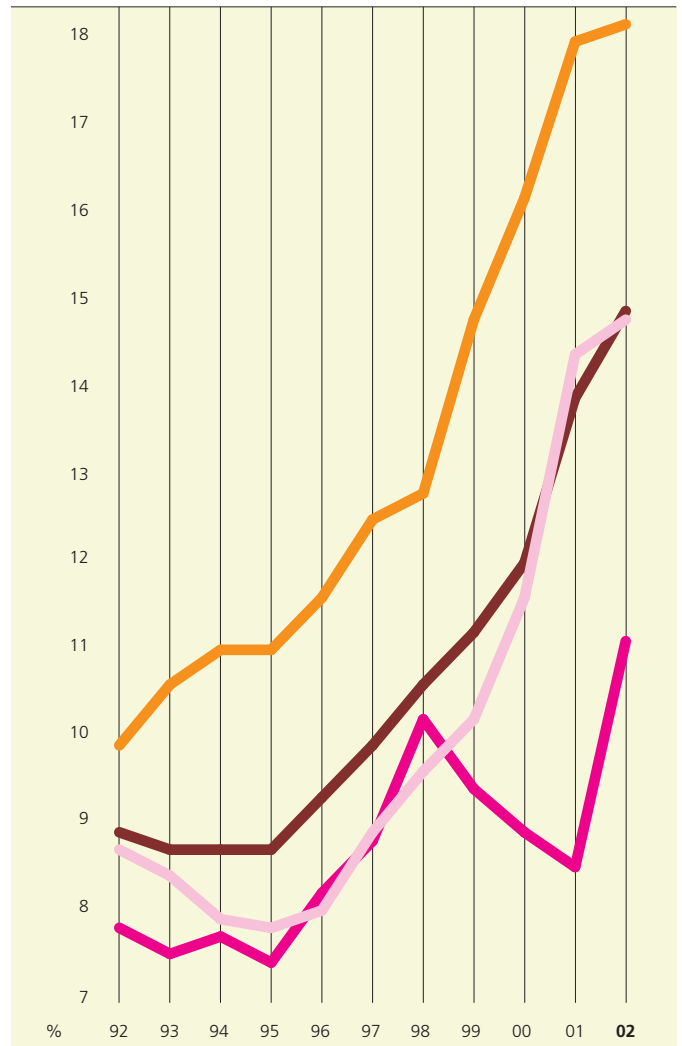
Exceptional item figures for 2000 have been restated to comply with the requirements of UK Financial Reporting Standard 19 (FRS 19) 'Deferred Tax'.

*BEIA = before exceptional items and amortisation of goodwill and intangibles. Prior to 1998, there was no amortisation in the result, as goodwill on acquisition was written off against equity.

by geographical area (BEIA*)



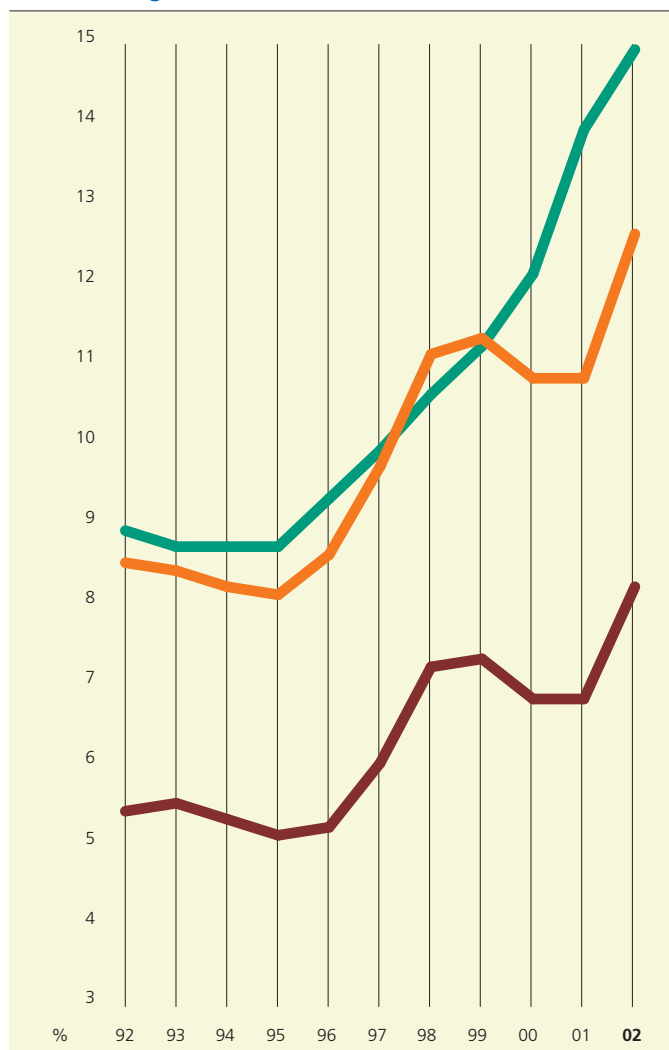
by product area (BEIA*)



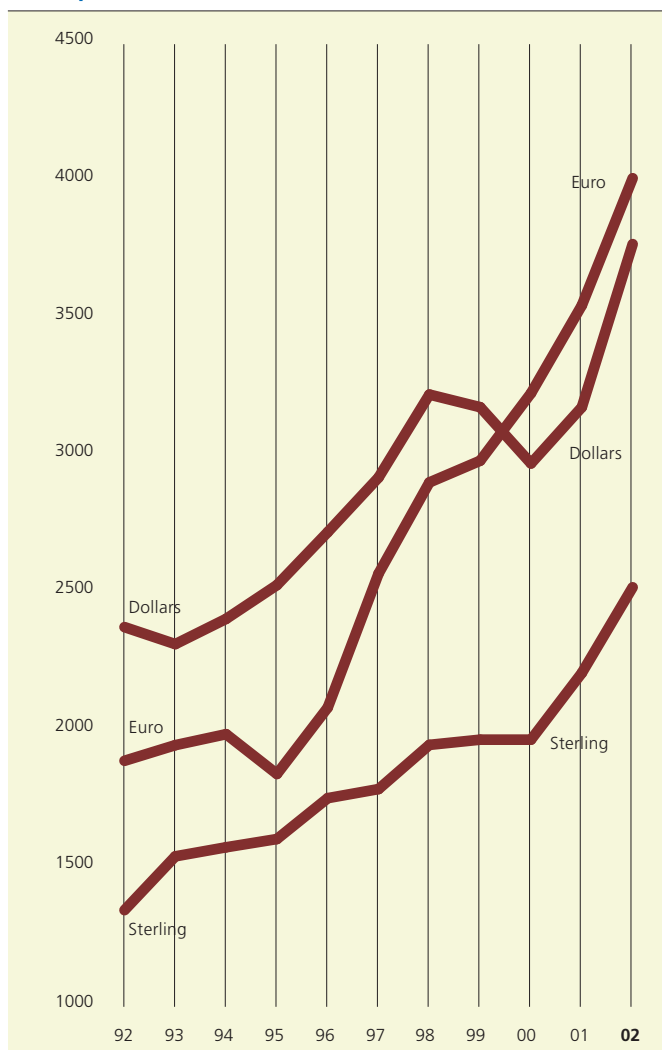
	92	93	94	95	96	97	98	99	00	01	02
by geographical area (BEIA*)											
Europe	8.9	8.7	8.5	8.8	9.3	10.8	11.4	12.4	12.7	14.7	15.3
North America	8.0	7.5	8.5	8.2	9.2	9.9	10.9	11.2	12.8	14.2	16.1
Africa, Middle East and Turkey	10.5	9.6	9.6	8.4	9.2	7.8	8.8	9.2	10.0	11.0	11.0
Asia and Pacific	9.4	9.2	8.9	9.1	8.6	8.8	8.8	9.9	11.2	13.4	14.2
Latin America	10.0	9.9	9.7	9.2	10.4	9.1	10.6	9.9	10.8	13.2	13.9
Total	8.9	8.7	8.7	8.7	9.3	9.9	10.6	11.2	12.0	13.9	14.9
by product area (BEIA*)											
Foods	8.7	8.4	7.9	7.8	8.0	8.9	9.6	10.2	11.6	14.4	14.8
Home care and professional cleaning	7.8	7.5	7.7	7.4	8.2	8.8	10.2	9.4	8.9	8.5	11.1
Personal care	9.9	10.6	11.0	11.0	11.6	12.5	12.8	14.8	16.2	18.0	18.2
Total	8.9	8.7	8.7	8.7	9.3	9.9	10.6	11.2	12.0	13.9	14.9

*BEIA = before exceptional items and amortisation of goodwill and intangibles. Prior to 1998, there was no amortisation in the result, as goodwill on acquisition was written off against equity.

Profit margins (BEIA*)



Net profit (BEIA*)



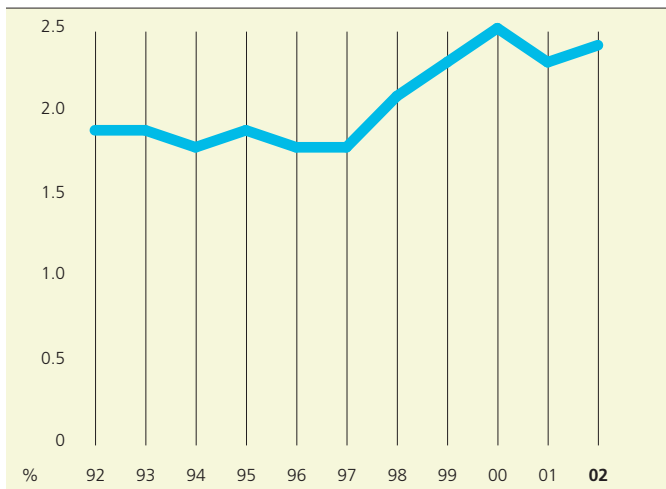
● Operating margin ● Profit before tax margin ● Net profit margin

	92	93	94	95	96	97	98	99	00	01	02
€ million											
Operating profit (BEIA*)	3 099	3 074	3 266	3 161	3 693	4 272	4 323	4 637	5 794	7 269	7 260
Profit before taxation (BEIA*)	2 944	2 949	3 068	2 925	3 431	4 183	4 486	4 633	5 158	5 635	6 149
Net profit (BEIA*)	1 884	1 941	1 981	1 836	2 078	2 566	2 898	2 977	3 223	3 543	4 006
US \$ million											
Operating profit (BEIA*)	3 900	3 659	3 958	4 348	4 828	4 849	4 799	4 940	5 334	6 508	6 825
Profit before taxation (BEIA*)	3 705	3 510	3 717	4 021	4 491	4 747	4 981	4 935	4 749	5 046	5 781
Net profit (BEIA*)	2 371	2 309	2 401	2 524	2 717	2 916	3 218	3 172	2 967	3 172	3 766
£ million											
Operating profit (BEIA*)	2 204	2 434	2 586	2 754	3 107	2 963	2 896	3 055	3 525	4 521	4 559
Profit before taxation (BEIA*)	2 094	2 335	2 429	2 547	2 890	2 901	3 007	3 052	3 139	3 505	3 862
Net profit (BEIA*)	1 340	1 536	1 569	1 599	1 748	1 781	1 942	1 961	1 961	2 204	2 516

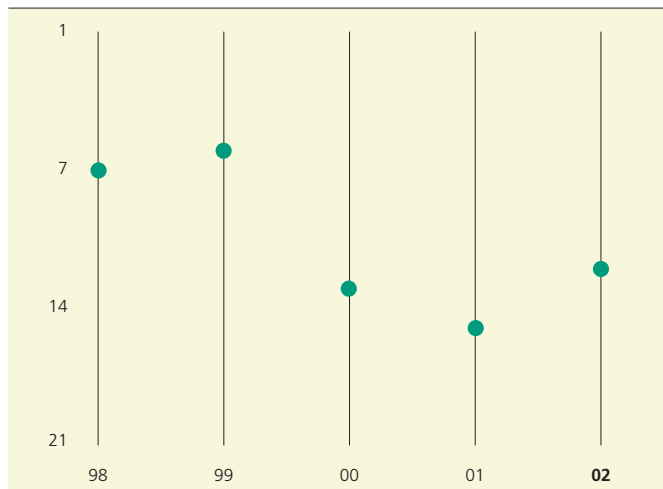
*All profit figures quoted are before exceptional items and amortisation of goodwill and intangibles (BEIA).

Research and development, advertising and promotions, **6** total shareholder return

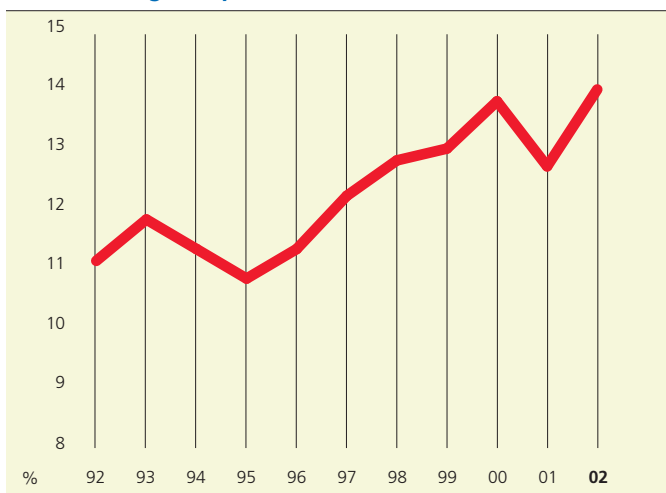
Research and development as % of turnover



Total Shareholder Return



Advertising and promotions as % of turnover



Total Shareholder Return (TSR) is a concept used to compare the performance of different companies' stocks and shares over time. It combines share price appreciation and dividends paid to show the total return to the shareholder. The absolute size of the TSR will vary with stock markets, but the relative position is a reflection of the market perception of overall performance.

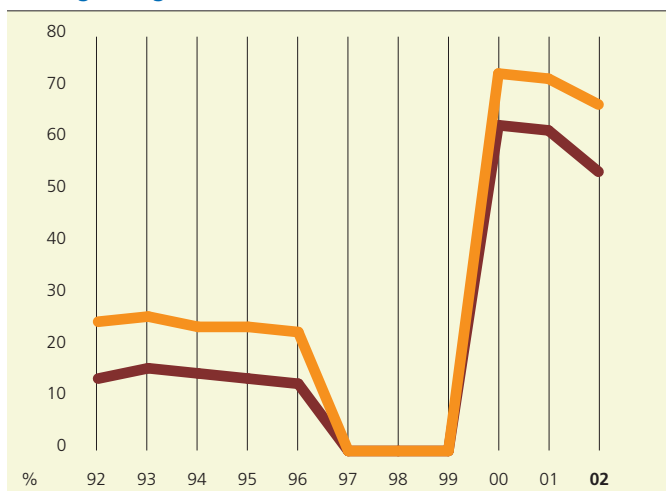
The chart above shows Unilever's position relative to a reference group of 21 companies, including Unilever, over a three-year rolling period. In 2002 the following companies formed the peer group of comparative companies:

- Avon
- Beiersdorf
- Cadbury Schweppes
- Clorox
- Coca Cola
- Colgate
- Danone
- Gillette
- Heinz
- Kao
- Lion
- L'Oreal
- Nestle
- Orkla
- Pepsico
- Philip Morris
- Procter & Gamble
- Reckitt Benckiser
- Sara Lee
- Shiseido

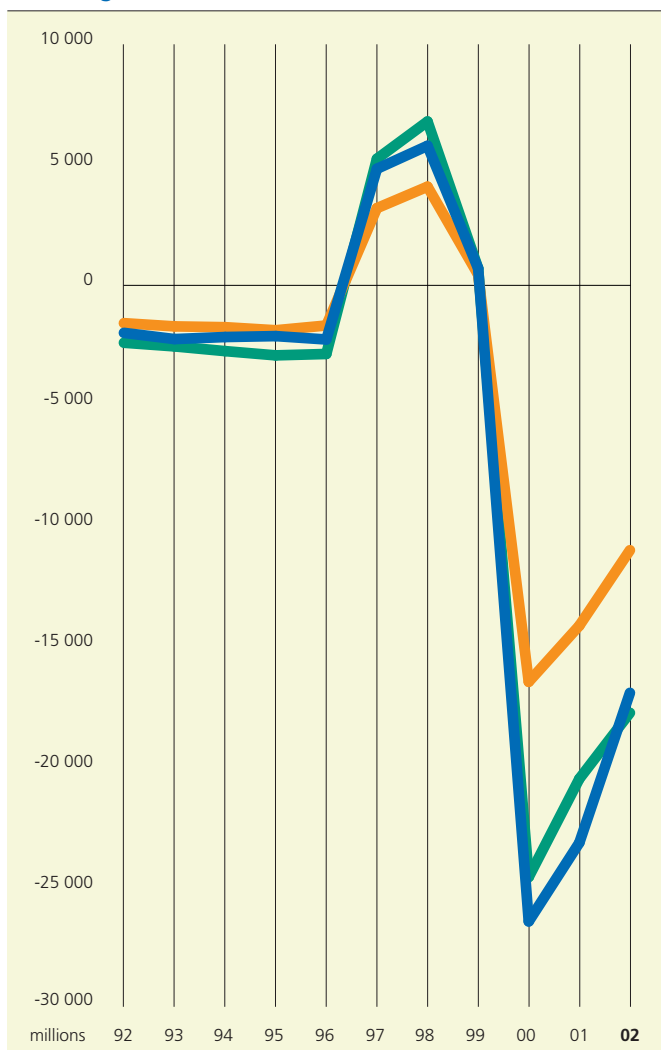
The reduction in the advertising and promotion ratio to sales includes the effect of portfolio change through acquisitions and disposals.

	92	93	94	95	96	97	98	99	00	01	02
€ million											
Research and development	649	654	686	671	714	787	830	935	1 187	1 178	1 166
Advertising and promotions	3 846	4 151	4 224	3 901	4 499	5 239	5 188	5 345	6 545	6 648	6 839
US \$ million											
Research and development	816	779	831	923	934	894	921	996	1 093	1 055	1 096
Advertising and promotions	4 839	4 936	5 120	5 364	5 891	5 939	5 760	5 693	6 027	5 952	6 429
£ million											
Research and development	461	518	543	585	600	546	556	616	723	733	732
Advertising and promotions	2 734	3 284	3 344	3 399	3 786	3 628	3 476	3 521	3 984	4 135	4 295

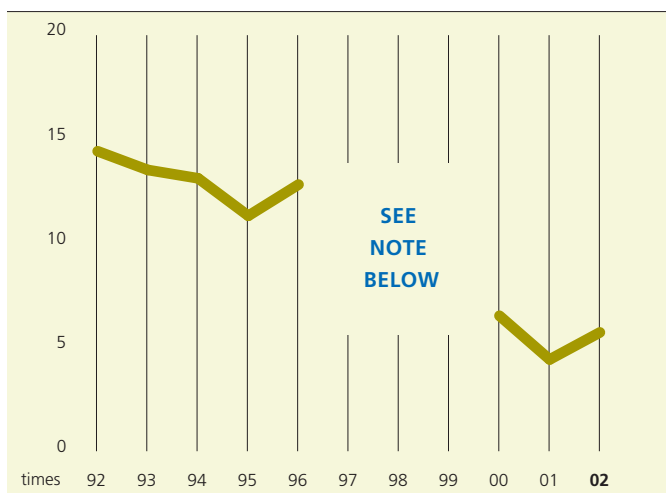
Net gearing



Closing net funds/(debt)



Net interest cover



	92	93	94	95	96	97	98	99	00	01	02
Net gearing (adjusted) (%)	25	26	24	24	23	0	0	0	73	72	67
Net gearing (US GAAP: %)	14	16	15	14	13	0	0	0	63	62	54
Net interest cover (times)	13.2	12.3	11.9	10.1	11.6	0	0	0	5.3	3.2	4.5
Net Interest cover EBITDA before exceptional items (times)					16	51	-	412	11	5	7
Closing net funds/(debt)											
€ million	(1 999)	(2 257)	(2 173)	(2 134)	(2 275)	4 821	5 778	684	(26 468)	(23 199)	(16 966)
US \$ million	(2 410)	(2 562)	(2 758)	(2 935)	(2 877)	5 236	6 788	687	(24 623)	(20 540)	(17 797)
£ million	(1 596)	(1 730)	(1 763)	(1 890)	(1 693)	3 183	4 079	425	(16 507)	(14 173)	(11 036)
Funds from operations after interest and tax before exceptional items over lease adjusted net debt (%)					80	-	-	251	14	18	26

Net gearing is net debt (borrowings less cash and current investments) expressed as a percentage of the sum of capital and reserves, minority interests and net debt. As from 1996, in calculating capital and reserves, the book value of shares and certificates held in connection with share option plans is classified as fixed assets, rather than deducted from reserves as required by Dutch law. Net gearing for 2001 was restated to comply with the requirements of UK Financial Reporting Standard 19 (FRS 19) 'Deferred Tax'.

Following the sale of the speciality chemicals businesses in 1997, net interest was at low levels relative to earnings in 1997 and 1999, and was positive in 1998. Net interest cover has not therefore been plotted for these three years.

Net interest cover based on EBITDA (before exceptional items) is earnings on ordinary activities before net interest, taxation, depreciation and amortisation and exceptional items divided by net interest.

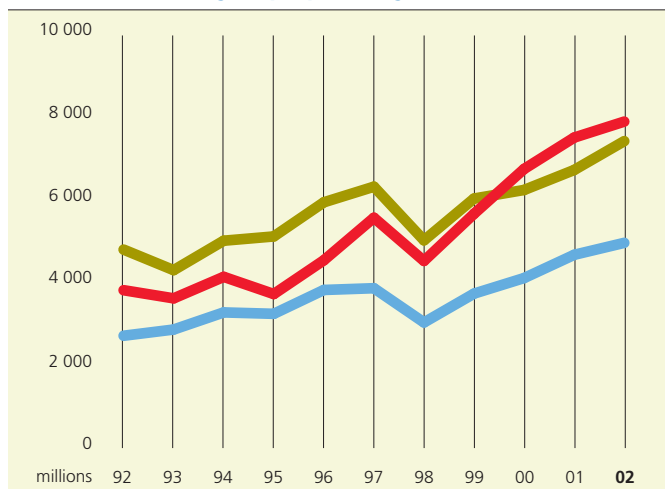
Net interest cover is profit on ordinary activities (after exceptional items) before net interest and taxation, divided by net interest.

Closing net funds/(debt) is borrowings less cash and current investments at 31 December in each year (at closing rates of exchange).

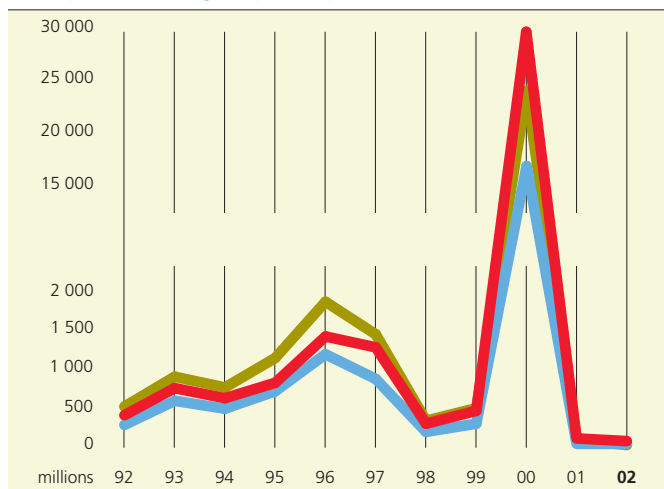
The movement in funds in 1997 includes proceeds from the sale of the speciality chemicals businesses.

The sharp movement in the 2000 ratios is explained by the financing of the acquisition of Bestfoods.

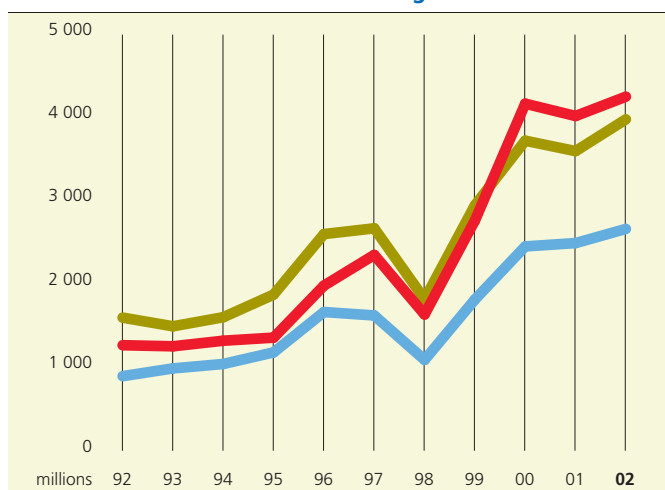
Cash flow from group operating activities



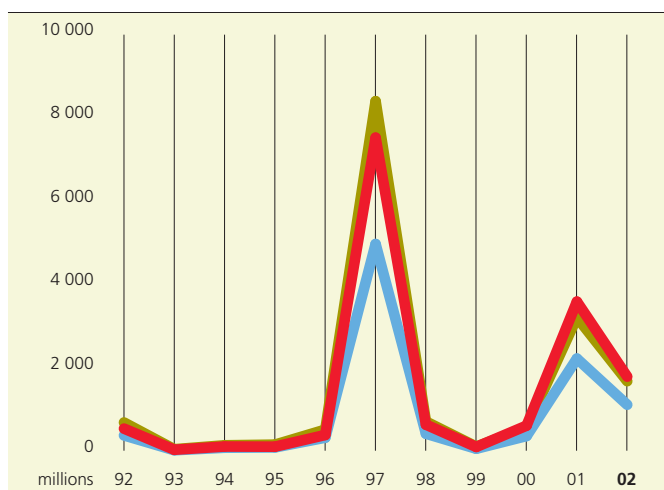
Acquisition of group companies



Cash flow after capital expenditure, financial investment and tax charge



Disposal of group companies



	92	93	94	95	96	97	98	99	00	01	02
Number of acquisitions/disposals	43	36	40	55	50	42	44	50	47	34	38

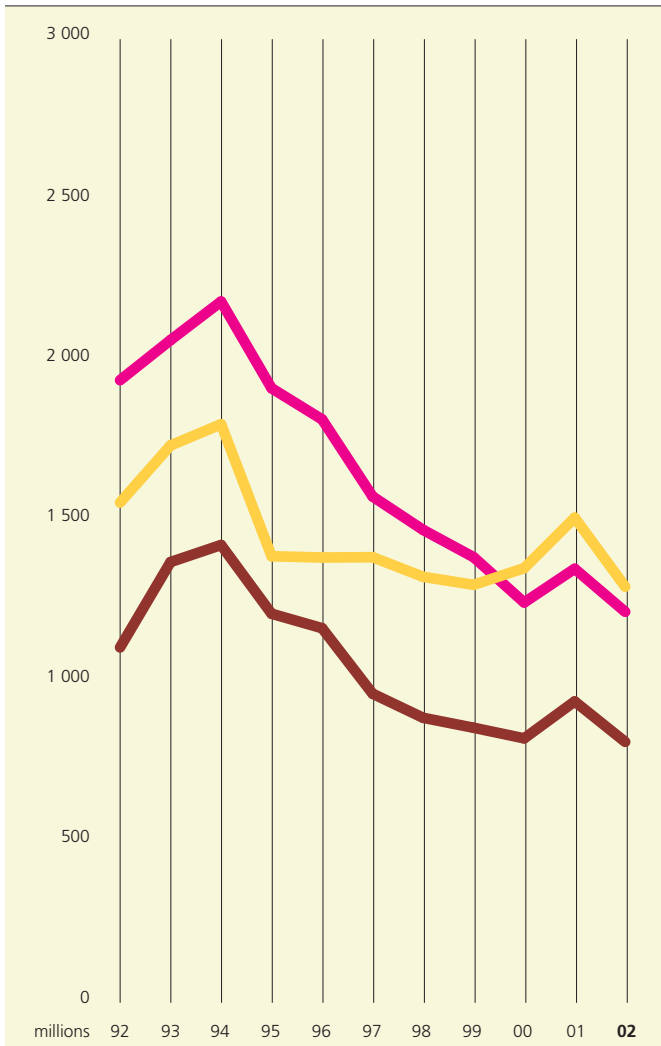
€ million											
Cash flow from group operating activities	3 806	3 609	4 129	3 713	4 530	5 558	4 514	5 654	6 738	7 497	7 883
Cash flow after capital expenditure, financial investment and tax charge	1 283	1 270	1 337	1 374	1 998	2 366	1 652	2 779	4 180	4 032	4 264
Acquisition of group companies	432	780	651	849	1 445	1 305	323	488	28 010	134	57
Disposal of group companies	566	59	136	132	413	7 544	661	126	637	3 611	1 812
US \$ million											
Cash flow from group operating activities	4 788	4 291	5 003	5 106	5 932	6 309	5 012	6 023	6 203	6 713	7 411
Cash flow after capital expenditure, financial investment and tax charge	1 614	1 510	1 619	1 890	2 616	2 685	1 834	2 961	3 736	3 611	3 992
Acquisition of group companies	543	927	789	1 168	1 892	1 472	361	522	24 728	120	53
Disposal of group companies	713	71	165	181	541	8 419	736	134	586	3 233	1 703
£ million											
Cash flow from group operating activities	2 705	2 855	3 269	3 235	3 812	3 854	3 026	3 724	4 100	4 662	4 951
Cash flow after capital expenditure, financial investment and tax charge	912	1 005	1 058	1 197	1 681	1 640	1 107	1 831	2 468	2 508	2 678
Acquisition of group companies	307	617	516	740	1 216	898	218	323	16 867	83	36
Disposal of group companies	403	47	108	115	348	4 993	444	83	388	2 245	1 138

Cash flow figures are presented in accordance with the revised Accounting Standard FRS 1, issued in October 1996. Figures prior to 1992 have not been restated to this basis.

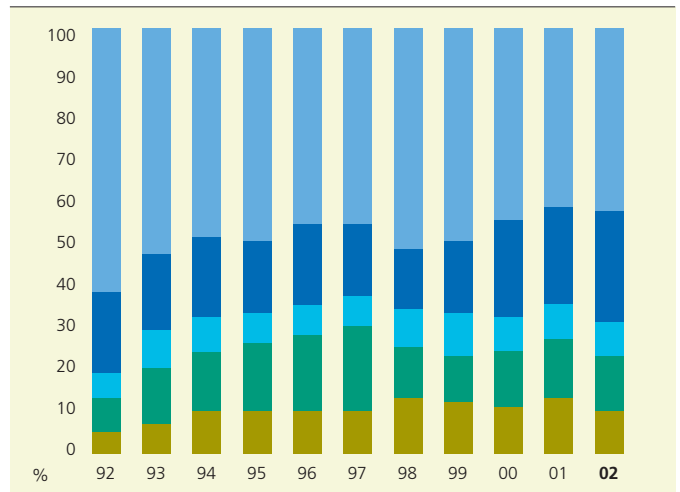
Net cash flow before financing & acquisitions/disposals excludes the payment of the special dividend in 1999.

Cash flow after capital expenditure, financial investment and tax charge is calculated as cash flow from group operating activities, less capital expenditure and financial investment and less the tax charge adjusted to reflect an ungeared position. The tax charge is based on the profits tax rate applicable to operating activities. The charge does not represent actual cash tax paid in each year.

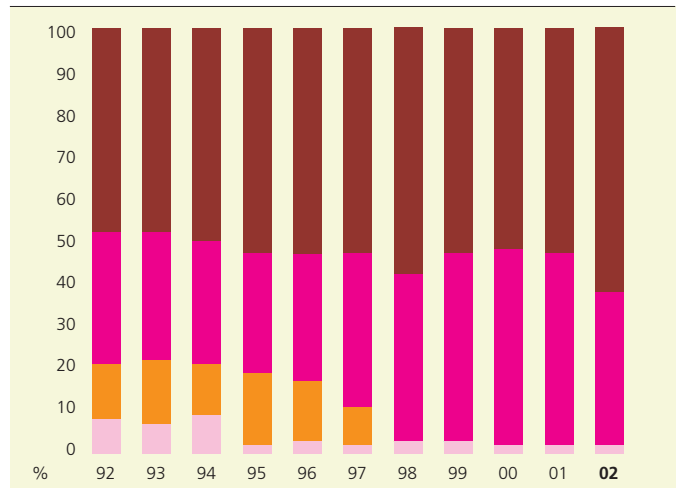
Capital expenditure



by geographic area as a % of total

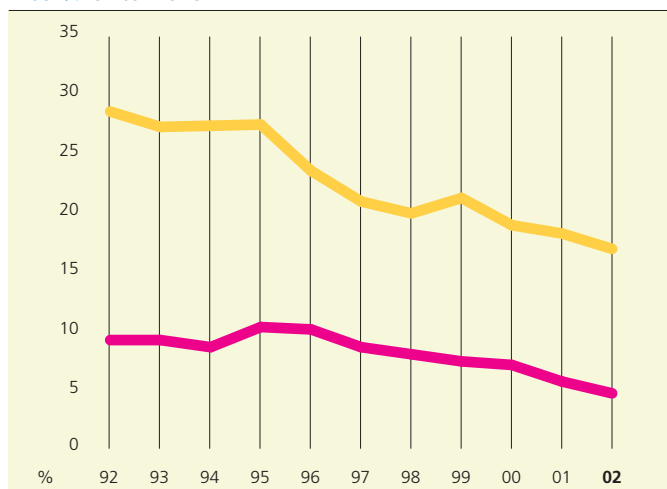


by product area as a % of total

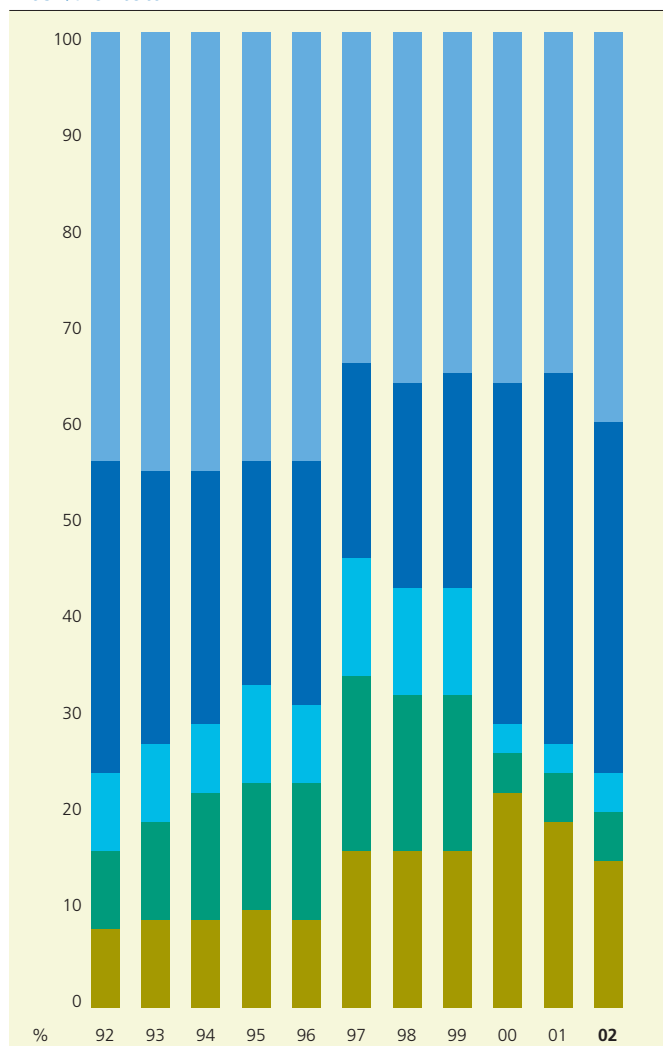


	92	93	94	95	96	97	98	99	00	01	02
Capital expenditure											
€ million	1 560	1 738	1 804	1 393	1 389	1 390	1 329	1 304	1 356	1 513	1 298
US \$ million	1 941	2 066	2 186	1 916	1 819	1 579	1 475	1 390	1 249	1 354	1 220
£ million	1 109	1 375	1 428	1 214	1 169	965	890	859	826	941	815
by geographical area as % of total											
Europe	62	53	49	50	46	46	52	50	45	42	43
North America	19	18	19	17	19	17	14	17	23	23	26
Africa, Middle East and Turkey	6	9	8	7	7	7	9	10	8	8	8
Asia and Pacific	8	13	14	16	18	20	12	11	13	14	13
Latin America	5	7	10	10	10	10	13	12	11	13	10
Total	100	100	100	100	100	100	100	100	100	100	100
by product area as % of total											
Foods	48	48	50	53	53	53	58	53	52	53	62
Home & Personal Care	31	30	29	28	30	36	39	44	46	45	36
Speciality chemicals	13	15	12	17	14	9	-	-	-	-	-
Trading operations	8	7	9	2	3	2	3	3	2	2	2
Total	100	100	100	100	100	100	100	100	100	100	100
Capital expenditure											
as % of turnover	4.5	4.9	4.8	3.9	3.5	3.2	3.3	3.2	2.8	2.9	2.7
divided by current cost depreciation	1.40	1.49	1.46	1.17	1.07	1.03	1.12	1.08	1.01	1.06	1.08

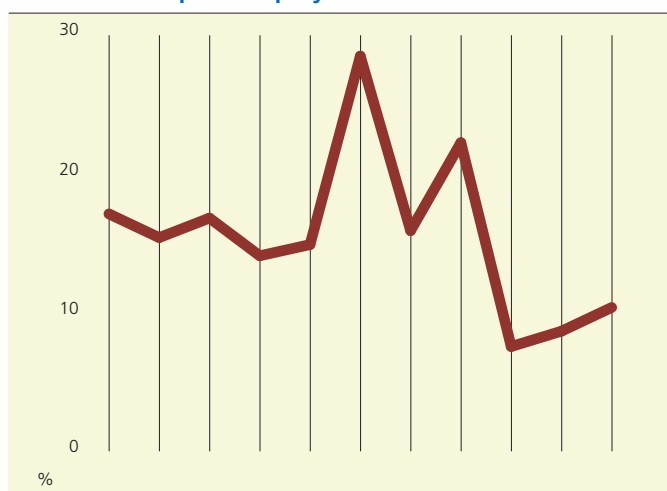
Tangible fixed assets and working capital ratios as % of turnover



Net operating assets by geographical area as % of total



Return on capital employed



	92	93	94	95	96	97	98	99	00	01	02
Tangible fixed assets % turnover¹	28.7	27.4	27.5	27.6	23.7	21.1	20.1	21.4	19.1	18.4	17.1
Working capital % turnover²	9.4	9.4	8.8	10.5	10.3	8.8	8.2	7.6	7.3	5.9	4.9
Return on capital employed (%)³	17.2	15.5	16.9	14.2	15.0	28.5	16.2	22.6	7.8	8.8	10.5
Net operating assets by geographical area as % of total											
Europe	44	45	45	44	44	34	36	35	36	35	40
North America	32	28	26	23	25	20	21	22	35	38	36
Africa, Middle East and Turkey	8	8	7	10	8	12	11	11	3	3	4
Asia and Pacific	8	10	13	13	14	18	16	16	4	5	5
Latin America	8	9	9	10	9	16	16	16	22	19	15
Total	100	100	100	100	100	100	100	100	100	100	100
Net operating assets³											
€ million	9 413	9 888	9 971	10 051	11 162	8 319	8 351	9 264	34 076	32 197	24 734
US \$ million	11 348	11 233	12 624	13 820	14 105	9 039	9 809	9 308	31 701	28 507	25 946
£ million	7 515	7 590	8 092	8 899	8 302	5 495	5 895	5 760	21 253	19 669	16 089

Return on capital employed is the sum of profit on ordinary activities (after exceptional items) after taxation plus interest, after tax, on borrowings due after more than one year, expressed as a percentage of the average capital employed during the year, with the latter excluding goodwill which was purchased before 1 January 1998. From 1 January 1998 purchased goodwill is capitalised and written off over periods of up to 20 years. The movement in 2000 is mainly a reflection of goodwill amortisation and financing related to the acquisition of Bestfoods.

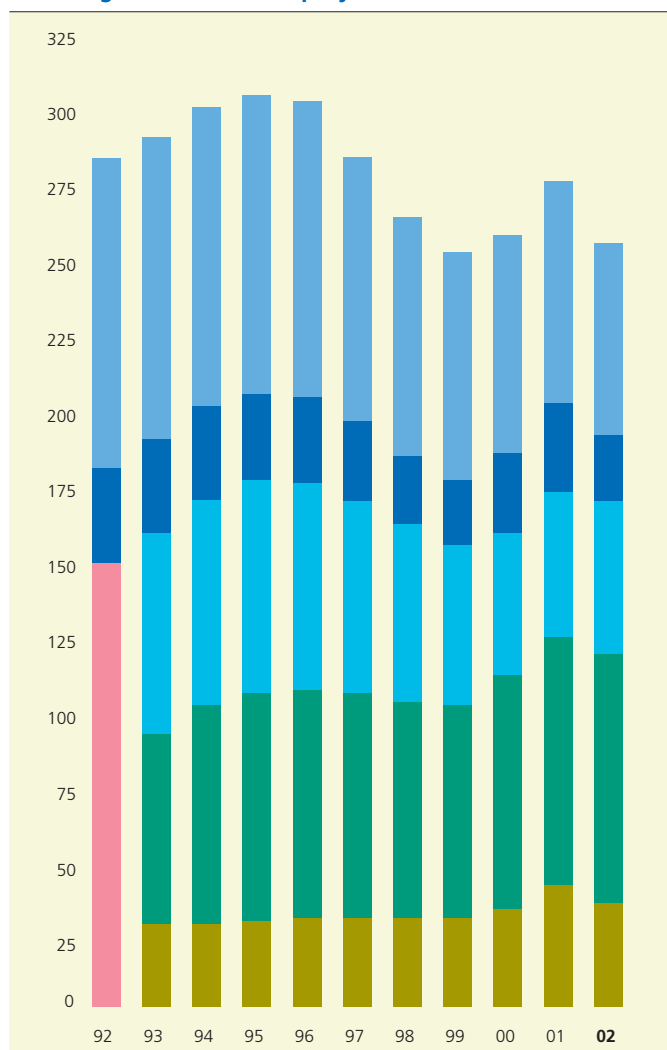
Net operating assets are goodwill, intangible assets, tangible fixed assets, stocks and debtors less trade and other creditors (excluding taxation and dividends) and less provisions for liabilities and charges other than deferred taxation and deferred purchase consideration.

¹From 2000 onwards this has been calculated as a 5 point average.

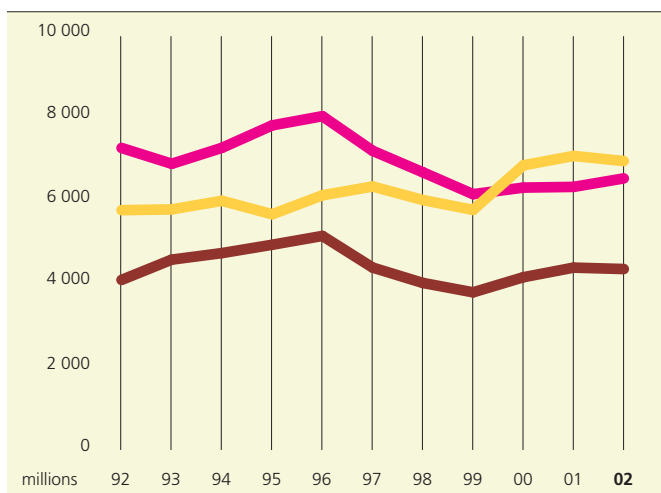
²From 1994 onwards this has been calculated as a 5 point average.

³Figures for 1998 to 2001 have been restated to comply with the requirements of UK Financial Reporting Standard 19 (FRS 19) 'Deferred Tax'.

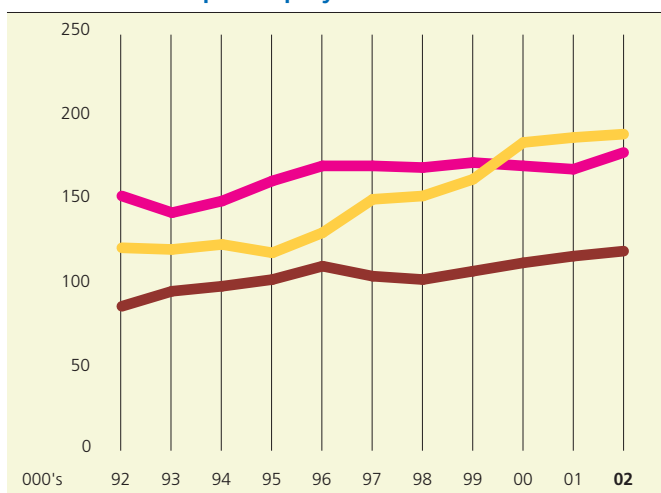
Average number of employees



Staff costs

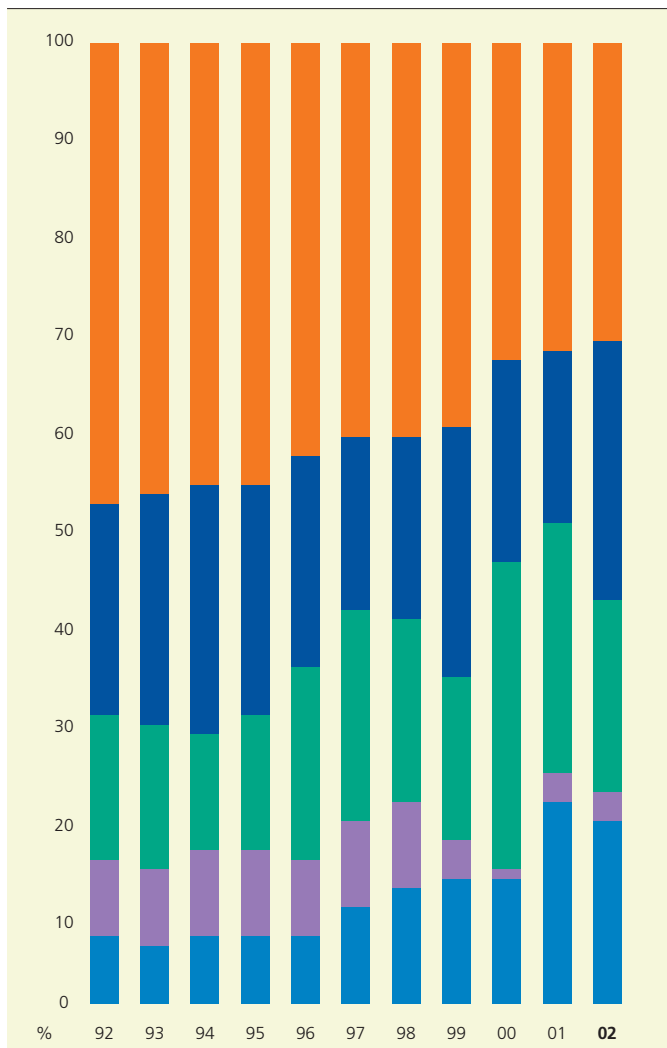


Total turnover per employee

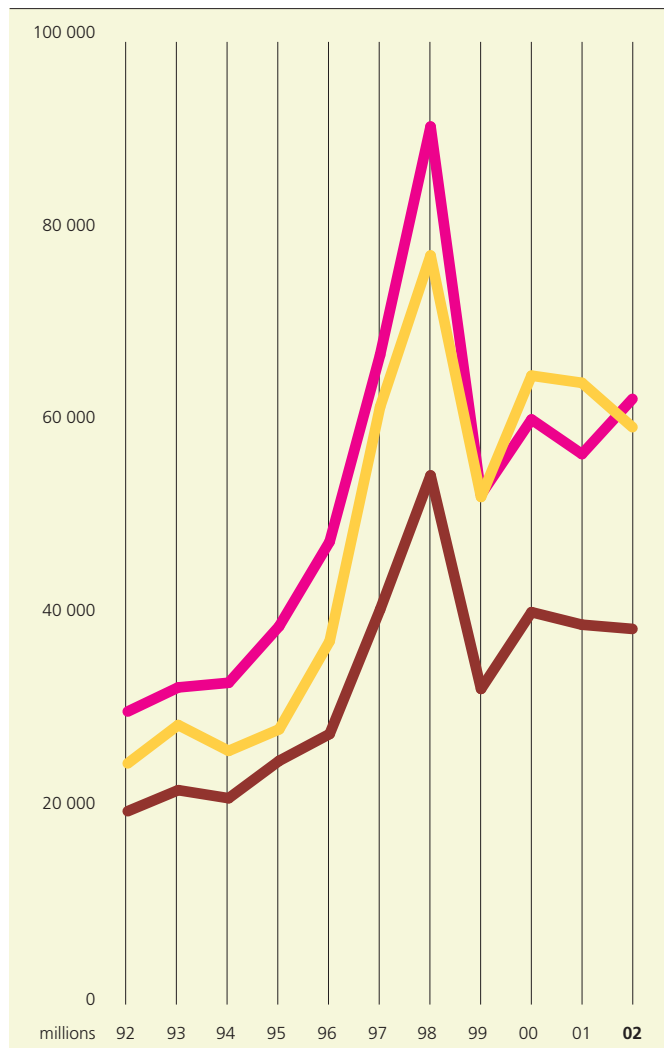


	92	93	94	95	96	97	98	99	00	01	02
Average number of employees (000's)											
Europe	105	102	101	101	100	89	81	77	74	75	65
North America	32	32	32	29	29	27	23	22	27	30	22
Rest of the World	150										
Africa, Middle East and Turkey		68	69	72	70	65	60	54	48	49	52
Asia and Pacific		64	74	77	77	76	73	72	79	84	84
Latin America		28	28	29	30	30	30	30	33	41	35
Total	287	294	304	308	306	287	267	255	261	279	258
of which in plantations	71	69	68	73	70	63	59	55	59	62	62
Staff costs											
€ million	5 822	5 851	6 048	5 723	6 181	6 394	6 067	5 828	6 905	7 131	7 008
US \$ million	7 324	6 942	7 327	7 869	8 091	7 255	6 736	6 208	6 367	6 384	6 589
£ million	4 138	4 628	4 786	4 987	5 200	4 436	4 065	3 839	4 203	4 435	4 401
Turnover per employee											
€ thousand	121	120	123	118	130	150	152	162	184	187	189
US \$ thousand	152	142	149	161	170	170	169	172	170	168	178
£ thousand	86	95	98	102	110	104	102	107	112	116	119

Combined distribution of shares (estimated)



Combined market capitalisation

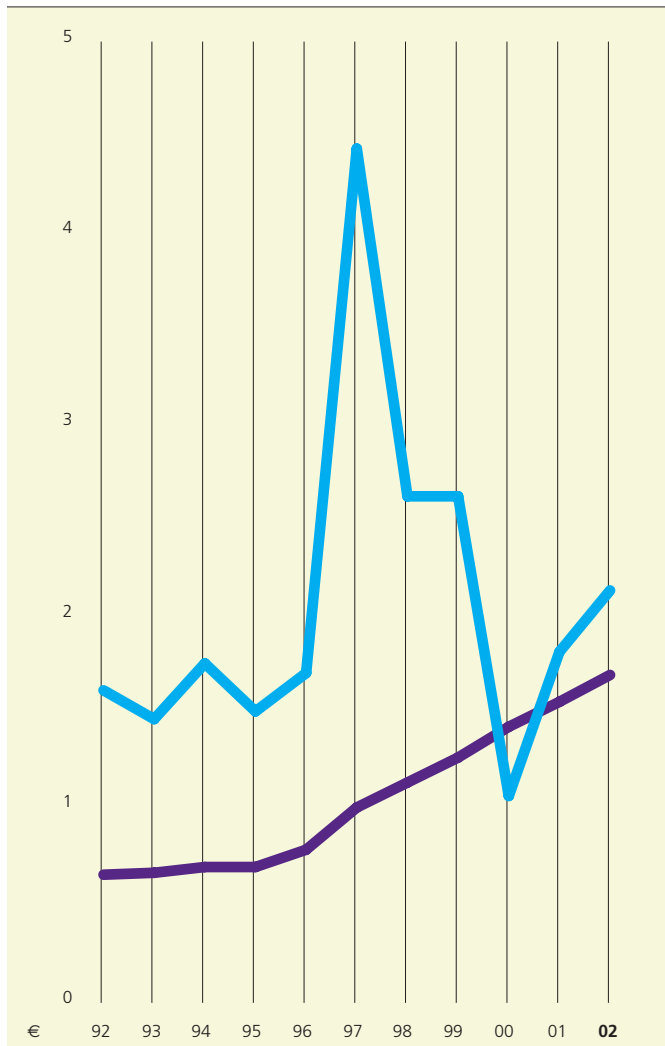


End of year figures

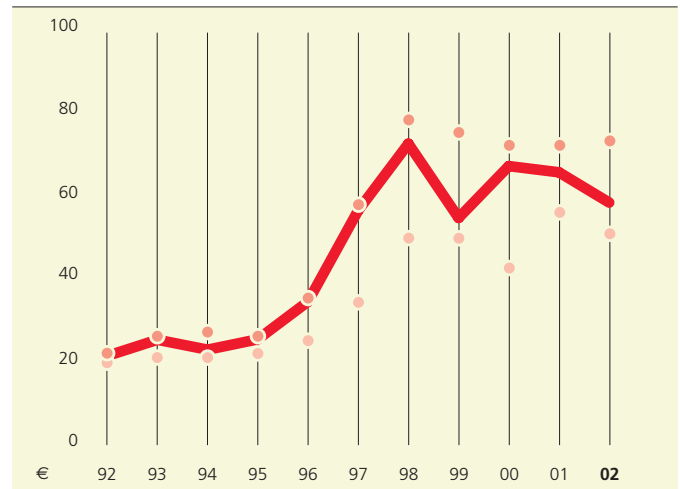
	92	93	94	95	96	97	98	99	00	01	02
Combined distribution of shares (estimated)											
United Kingdom	48	47	46	46	43	41	41	40	33	32	31
Netherlands	22	24	26	24	22	18	19	26	21	18	27
United States of America	15	15	12	14	20	22	19	17	32	26	20
Switzerland	8	8	9	9	8	9	9	4	1	3	3
Others	7	6	7	7	7	10	12	13	13	21	19
Total	100	100	100	100	100	100	100	100	100	100	100
Combined market capitalisation											
€ million	25 018	28 997	26 317	28 554	37 702	62 025	77 739	52 679	65 267	64 519	59 917
US \$ million	30 402	32 902	33 385	39 252	48 032	67 423	91 125	52 920	60 718	57 127	62 853
£ million	20 053	22 237	21 401	25 283	28 068	40 978	54 909	32 747	40 715	39 413	38 976

The 1999 combined market capitalisation was impacted by the payment of the special dividend of €6 billion (£4 billion; US \$6 billion), as well as the issue of preference shares amounting to a value of €1.4 billion (£0.9 billion; US \$1.5 billion).

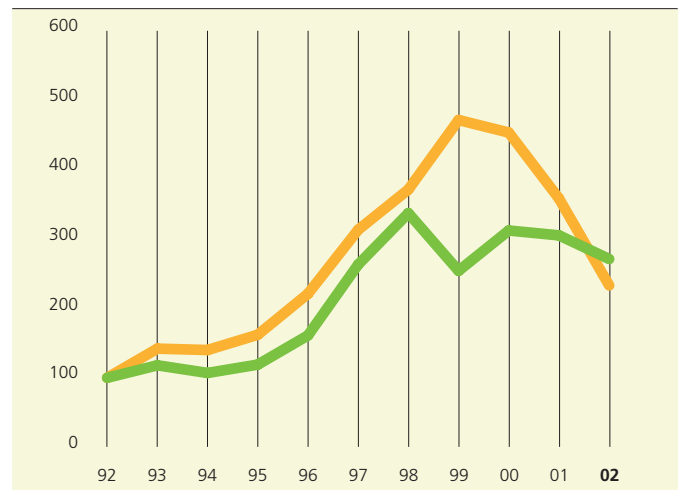
Earnings and dividend per share



NV share price in Amsterdam



Share price versus market index (CBS All share)



End of year figures; 31 December 1992 = 100

	92	93	94	95	96	97	98	99	00	01	02
Earnings per share	1.62	1.47	1.76	1.51	1.71	4.44	2.63	2.63	1.07	1.82	2.14
Dividend per share	0.66	0.67	0.70	0.70	0.79	1.01	1.14	1.27	1.43	1.56	1.70
NV share price in Amsterdam (at 31 December)	21.6	25.5	23.1	25.6	34.7	56.7	72.8	54.9	67.4	65.9	58.6
High	22	26	27	26	35	57	77	74	71	71	72
Low	20	21	21	22	25	34	49	49	42	55	50
Dividend pay-out ratio (combined; %)	36	42	37	43	43	21	42	45	133	86	79
Share price versus market index (31 December 1992 = 100)											
Share price	100	118	107	119	161	263	337	254	312	305	271
Market index (CBS All Share)	100	142	140	162	221	313	371	471	453	358	233

The 2002 NV final dividend is subject to approval at the Annual General Meeting of Unilever N.V. on 7 May 2003.

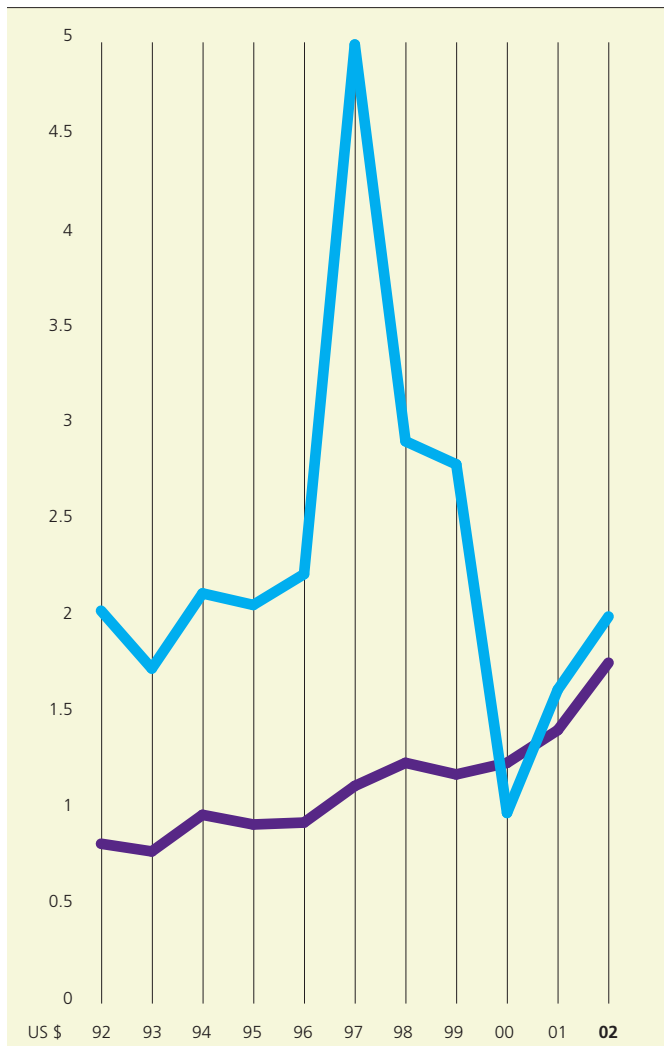
Figures for earnings per share and dividends have been restated in all years to reflect the four-in-one share split in October 1997.

In June 1999 the Fl. 1 ordinary shares of NV were consolidated, so that every 112 Fl. 1 ordinary shares were replaced by 100 Fl. 1.12 ordinary shares. This consolidation was associated with the payment of a special dividend of Fl. 14.50 per Fl. 1 share, so that the economic impact was that of a share buy back at fair value and therefore, in accordance with UK Accounting Standard FRS14, earnings per share for prior periods have not been restated. Dividends per share are also not restated.

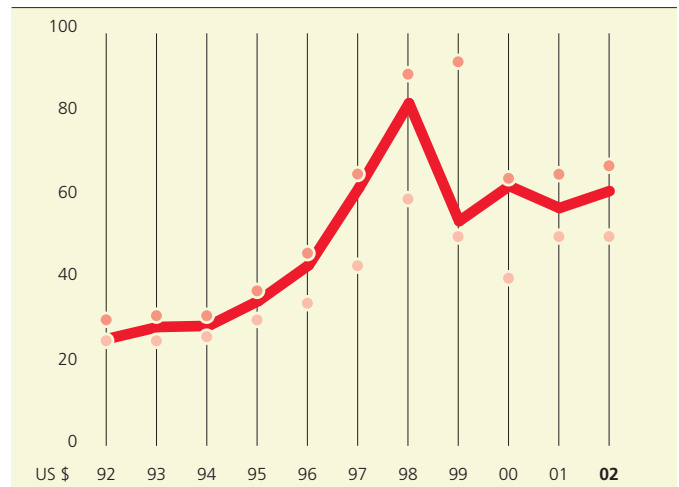
Earnings per share: combined earnings per share after exceptional items, non-diluted.

Note: Earnings and dividends per share from 1992-1999 have been restated to euros applying the €1 = Fl. 2.20371 exchange rate.

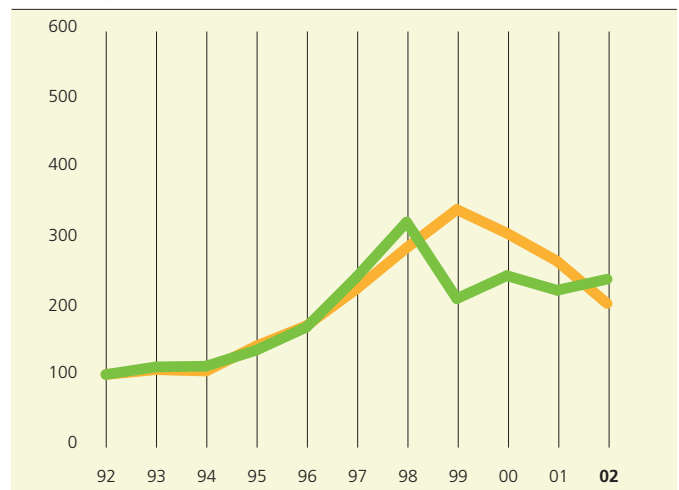
Earnings and dividend per share



NV share price in New York



Share price versus market index (Standard & Poor's)



End of year figures; 31 December 1992 = 100

	92	93	94	95	96	97	98	99	00	01	02
Earnings per share	2.04	1.74	2.13	2.07	2.23	4.98	2.92	2.80	0.99	1.63	2.01
Dividend per share	0.83	0.79	0.98	0.93	0.94	1.13	1.25	1.19	1.25	1.42	1.77
NV share price in New York (at 31 December)	26.03	28.88	29.13	35.19	43.81	62.44	82.94	54.44	62.94	57.61	61.71
High	30	31	31	37	46	65	89	92	64	65	67
Low	25	25	26	30	34	43	59	50	40	50	50
Dividend pay-out ratio (combined; %)	36	42	37	43	43	21	42	45	133	86	79
Share price versus market index (31 December 1992 = 100)											
Share price	100	111	112	135	168	240	319	209	242	221	237
Market index (Standard & Poor's)	100	107	105	141	170	223	282	337	303	263	202

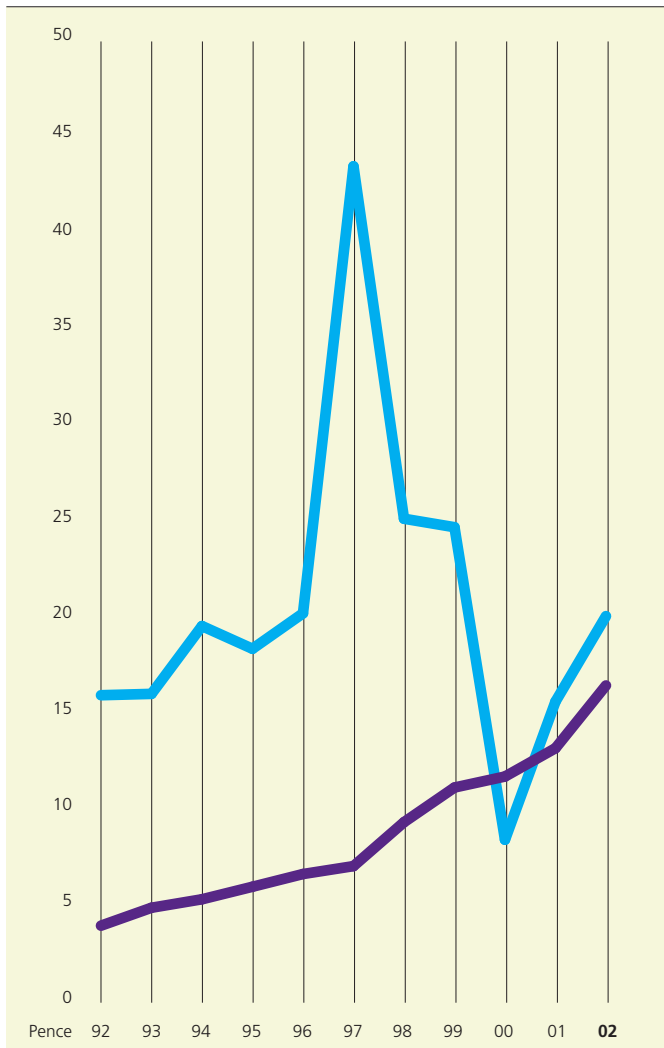
The 2002 NV final dividend is subject to approval at the Annual General Meeting of Unilever N.V. on 7 May 2003. In addition, the dividend in US dollars for 2002 is an estimate and will be dependent on the euro/dollar exchange rate on the day of the Annual General Meeting.

Figures for earnings per share and dividends have been restated in all years to reflect the four-in-one share split in October 1997.

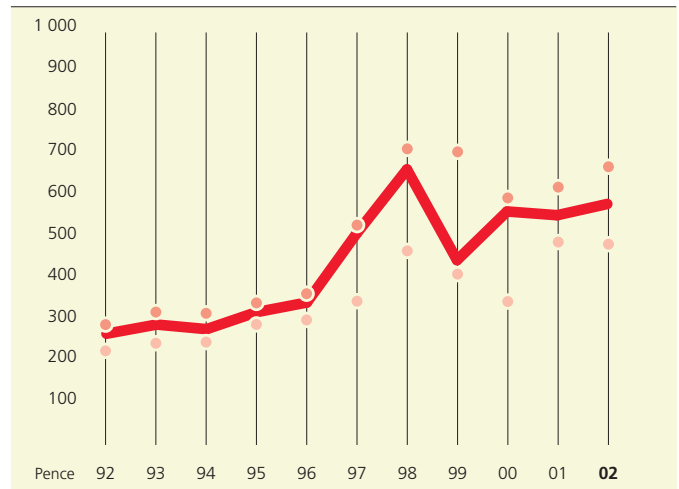
In June 1999 the Fl. 1 ordinary shares of N.V. were consolidated, so that every 112 Fl. 1 shares were replaced by 100 Fl. 1.12 ordinary shares. This consolidation was associated with the payment of a special dividend of Fl. 14.50 (US \$6.950769) per Fl. 1 share, so that the economic impact was that of a share buy back at fair value and therefore, in accordance with UK Accounting Standard FRS14, earnings per share for prior periods have not been restated. Dividends per share are also not restated.

Earnings per share: combined earnings per share after exceptional items, non-diluted.

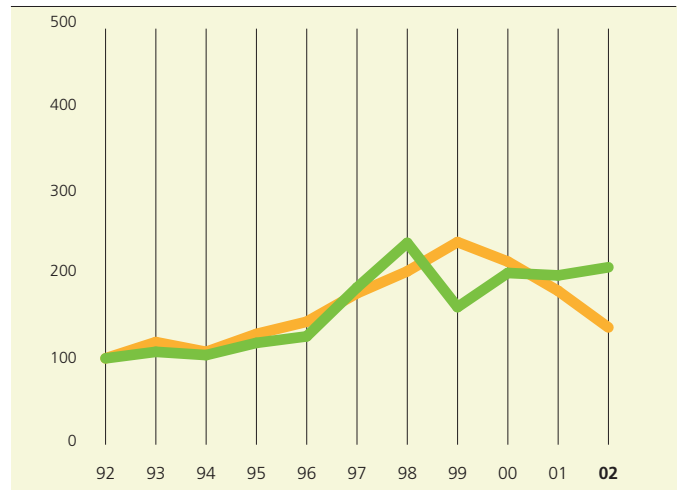
Earnings and dividend per share



PLC share price in London



Share price versus market index (FTSE - 100)



End of year figures; 31 December 1992 = 100

	92	93	94	95	96	97	98	99	00	01	02
Earnings per share	17.29	17.36	20.88	19.70	21.54	44.74	26.45	26.01	9.79	16.96	20.13
Dividend per share	5.33	6.26	6.70	7.35	8.01	8.42	10.70	12.50	13.07	14.54	16.04
PLC share price in London (at 31 December)	279	301	290	331	354	521	674	456	573	564	591
High	280	310	307	332	354	519	702	695	584	610	659
Low	217	235	238	280	291	336	457	401	335	478	473
Dividend pay-out ratio (combined; %)	36	42	37	43	43	22	42	45	133	86	79
Share price versus market index (31 December 1992 = 100)											
Share price	100	108	104	119	127	187	242	163	205	202	212
Market index (FTSE 100)	100	120	108	130	145	180	207	243	219	183	138

The 2002 PLC final dividend is subject to approval at the Annual General Meeting of Unilever PLC on 7 May 2003.

Figures for earnings per share and dividends have been restated in all years to reflect the four-in-one share split in October 1997.

In June 1999 the 1.25p ordinary shares of PLC were consolidated, so that every 112 1.25p ordinary shares were replaced by 100 1.4p ordinary shares. This consolidation was associated with the payment of a special dividend of 66.13p per 1.25p share, so that the economic impact was that of a share buy back at fair value and therefore, in accordance with UK Accounting Standard FRS14, earnings per share for prior periods have not been restated. Dividends per share are also not restated.

Earnings per share: combined earnings per share after exceptional items, non-diluted.

**For more information:
www.unilever.com**



Unilever

Unilever N.V.

Weena 455, PO Box 760
3000 DK Rotterdam
T +31 (0) 10 217 4000
F +31 (0) 10 217 4798

Unilever PLC

PO Box 68, Unilever House
Blackfriars, London EC4P 4BQ
T +44 (0)20 7822 5252
F +44 (0)20 7822 5951

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