

13 October 2026



Unilever analysts' consensus Q3 2026

The consensus collection presented below was compiled between 05 October 2026 and 12 October 2026 from a panel of leading sell-side analysts.

Please note that the consensus figures represent the independent projections of contributing analysts. Their inclusion does not provide or imply any verification or endorsement by Unilever PLC. Furthermore, Unilever PLC makes no warranty or representation regarding the accuracy or completeness of the consensus figures, or the validity of any underlying assumptions or projections. Unilever does not comment on, validate, or respond to queries regarding these estimates.

The publication of this consensus is voluntary and may be revised or discontinued at Unilever's discretion.

	Q3 2026			Q4 2026			Full Year 2026		
	Min	Max	Average	Min	Max	Average	Min	Max	Average
Turnover	12,926	13,263	13,093	13,040	13,455	13,223	51,644	52,206	51,942
Turnover change (%)	3.9%	6.7%	5.3%	3.5%	6.9%	5.1%	2.2%	3.4%	2.8%
Exchange rates (%)	(2.1)%	1.4%	(0.2)%	(1.4)%	2.1%	0.2%	(3.1)%	(1.8)%	(2.5)%
Acquisitions and disposals (%)	(0.2)%	1.4%	0.7%	(0.4)%	0.8%	0.2%	0.2%	0.9%	0.6%
Underlying sales growth (%)	4.3%	5.2%	4.8%	4.3%	5.5%	4.7%	4.5%	4.9%	4.8%
Volume (%)	2.0%	3.2%	2.5%	1.4%	2.3%	1.7%	3.0%	3.4%	3.2%
Price (%)	1.7%	3.0%	2.3%	2.5%	3.7%	3.0%	1.4%	1.9%	1.6%
Underlying operating margin (%)							20.0%	20.2%	20.1%
Change in underlying operating margin (bps)							0	20	10
Non A&D restructuring costs							(495)	(1,077)	(608)
Underlying operating profit							10,319	10,544	10,452
Net finance cost (%)							2.7%	4.0%	3.4%
Underlying tax rate (%)							23.5%	26.7%	25.6%
Net profit (underlying)							6,736	7,676	7,470
Attributable to non controlling interests (NCI)							504	597	541
Underlying EPS (in Euros)							3.18	3.29	3.23
Underlying EPS growth (%)							3.3%	6.8%	5.0%
Dividend (in Euros)							1.85	2.18	1.91

Consensus is based on input from 14 analysts.

Each line item is treated in isolation, taking the Min/Max/Average across each individually submitted line item.

Unilever does not endorse these consensus numbers.